



BID TITLE: RADIO COMMUNICATIONS EQUIPMENT AND ACCESSORIES
BID NUMBER: 2015-011
BID OPENING: WEDNESDAY, MARCH 4, 2015
DEPARTMENT: EMERGENCY SERVICES

BIDDERS NAME: 	Integrated Systems	Tri-County Communications	<i>Professional Sound Services</i>		
Proposal Signed & Duplicated?	OK	OK	NO BID		
Non-Collusive Bidding Certificate Signed?	OK	OK			
Variation & Justification Sheet included?	NA	OK			
Insurance Acknowledgement Signed?	OK	OK			
Election Law Statement Completed & Signed?	OK	OK			
Gift Statement Completed & Signed?	OK	OK			
Iran Divestiture Statement?	OK	OK			
Bidders Checklist Completed & Signed?	OK	OK			
Insurance Certificate Enclosed?	NO	NO			
W-9 Completed & Signed?	OK	OK			
Addendum(s) No. <u> 1 </u>, <u> </u>, <u> </u>,	OK	OK			

BROOME COUNTY
DIVISION OF PURCHASING
PROPOSAL SHEET
(Cont'd)

On this page, please indicate the standard manufacturer's catalog or catalogs that were used in the preparation of your bid. Please offer a discount off the manufacturer's list price or include a bottom line price list.

Catalog of Manufacturer	Commodity	Discount off Manufacturer's List Price
Motorola	Mobile Radio Equipment	31.0
Motorola	Mobile Equipment Options and Accessories (Does not apply to extended service plan)	10.0
Motorola	Portable Radio Equipment	31.0
Motorola	Portable Radio Options and Accessories (Does not apply to extended service plans)	10.0
Motorola	Fixed Equipment	20.0
Motorola	Fixed Equipment Options and Accessories	10.0
Motorola	Paging Products	25.0
Motorola	Paging Equipment Options and Accessories	10.0
ICOM	Mobile Radio Equipment	38.0
ICOM	Portable Radio Equipment	38.0
ICOM	Fixed Equipment	38.0
Unication	Paging Products	10.0
Unication	Paging Equipment Options and Accessories	5.0

Broome County is also requesting the **Hourly Labor Rate** to install materials referenced in catalogs noted above, repairs, trouble shooting and programming. This rate shall include all fees, rates, charges, travel, mileage and benefits for the services.

\$ 75.00 Per Hour Rate for Mobile Installs, Repairs, Trouble Shooting and Programming

BIDDERS MUST SUBMIT THE ORIGINAL PROPOSAL SHEETS AND AN EXACT, CLEAR DUPLICATE.

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Catalog of Manufacturer	Commodity	Discount off Manufacturer's List Price
Samsung	Video Products	20.0
Raytheon	Raytheon Products	5.0
Zetron	Zetron Products	15.0
American International Radio	X10DR	10.0
Motorola	Software Developer / Vendors	5.0
Exalt	Microwave Products	5.0
Cambium	Microwave Products	5.0
Samlex	Power Products	5.0
Deka	Site Batteries and Power Products	5.0
Commscope	Site Equipment and Distributed Antenna Systems	5.0
Tripp Lite	Fixed Station Accessories	5.0
CPI	Fixed Station Accessories	5.0
_____	_____	_____

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\$ 75.00 Per Hour Rate for Mobile Installs, Repairs, Trouble Shooting and Programming

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PROPOSAL SHEET
(Cont'd)
FOR

**CATALOG BID FOR RADIO COMMUNICATIONS EQUIPMENT & ACCESSORIES WITH MOBILE
INSTALLATION & REPAIRS AND AS NEEDED FIXED EQUIPMENT INSTALLATION**

AS NEEDED FIXED EQUIPMENT INSTALLATION TECHNICIAN WAGE RATES

A. Straight Time

- 1. Straight time per hour: (Figures per employee including all benefits*) \$ 59.36
- 2. Plus Contractor's percentage markup of: 84 %
- 3. Amount of percentage markup in dollars per hour: \$ 49.64
- 4. Total price per hour: \$ 109.00

(Total price per hour in words for Item A)

B. Overtime: Time and one half the hourly rate when appropriate. (See Overtime and Holiday Schedule)

- 1. Overtime per hour: (Figures per employee including all benefits*) \$ 76.82
- 2. Plus Contractor's percentage markup of: 63 %
- 3. Amount of percentage markup in dollars per hour: \$ 48.18
- 4. Total price per hour: \$ 125.00

(Total price per hour in words for Item B)

C. Overtime: Double the hourly rate when appropriate. (See Overtime and Holiday Schedule)

- 1. Double time per hour: (Figures per employee including all benefits*) \$ 94.29
- 2. Plus Contractor's percentage markup of: 54 %
- 3. Amount of percentage markup in dollars per hour: \$ 50.71
- 4. Total price per hour: \$ 145.00

(Total price per hour in words for Item C)

*NOTE BENEFITS include Social Security, all retirement and insurance plans, etc.

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BROOME COUNTY
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PROPOSAL SHEET
(Cont'd)

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Catalog of Manufacturer	Commodity	Discount off Manufacturer's List Price
Telrad	Microwave Radios	2%
Bridgewave	Microwave Radios	2%
Powertrunk	Microwave Radios	1%
Axis	IP Cameras	6%
Aruba Networks	Wireless Equipment	2%
SAF	Microwave Radios	2%
RAD WIN	Microwave	2%

Broome County is also requesting the **Hourly Labor Rate** to install materials referenced in catalogs noted above, repairs, trouble shooting and programming. This rate shall include all fees, rates, charges, travel, mileage and benefits for the services.

\$ 95.00 Per Hour Rate for Mobile Installs, Repairs, Trouble Shooting and Programming

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PROPOSAL SHEET
(Cont'd)
FOR

**CATALOG BID FOR RADIO COMMUNICATIONS EQUIPMENT & ACCESSORIES WITH MOBILE
INSTALLATION & REPAIRS AND AS NEEDED FIXED EQUIPMENT INSTALLATION**

AS NEEDED FIXED EQUIPMENT INSTALLATION TECHNICIAN WAGE RATES

A. Straight Time

- 1. Straight time per hour: (Figures per employee including all benefits*) \$ 55.00
- 2. Plus Contractor's percentage markup of: _____%
- 3. Amount of percentage markup in dollars per hour: \$ 40.00
- 4. Total price per hour: \$ 95.00

(Total price per hour in words for Item A)

B. Overtime: Time and one half the hourly rate when appropriate. (See Overtime and Holiday Schedule)

- 1. Overtime per hour: (Figures per employee including all benefits*) \$ _____
- 2. Plus Contractor's percentage markup of: _____%
- 3. Amount of percentage markup in dollars per hour: \$ _____
- 4. Total price per hour: \$ 142.00

(Total price per hour in words for Item B)

C. Overtime: Double the hourly rate when appropriate. (See Overtime and Holiday Schedule)

- 1. Double time per hour: (Figures per employee including all benefits*) \$ _____
- 2. Plus Contractor's percentage markup of: _____%
- 3. Amount of percentage markup in dollars per hour: \$ _____
- 4. Total price per hour: \$ 190.00

(Total price per hour in words for Item C)

*NOTE BENEFITS include Social Security, all retirement and insurance plans, etc.

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