

BID TITLE: FOOD PROVISIONS FOR PARKS CONCESSIONS STANDS
BID NUMBER: 2015-046
BID OPENING: WEDNESDAY, APRIL 29, 2015
DEPARTMENT: CENTRAL FOODS

BIDDERS NAME: 	Hershey's			
Proposal Signed & Duplicated?	OK			
Non-Collusive Bidding Certificate Signed?	OK			
Insurance Acknowledgement Signed?	OK			
Election Law Statement Completed & Signed?	OK			
Gift Statement Completed & Signed?	OK			
Iranian Energy Divestment Certification – Signed?	OK			
Bidders Checklist Completed & Signed?	OK			
W-9 Completed & Signed?	OK			
Addendum(s) No. _____, _____, _____,				
SEE ATTACHED :	\$ <u>See attached</u>	\$ _____	\$ _____	\$ _____

PROPOSAL SHEET
FOR
FOOD PROVISIONS FOR PARKS CONCESSION STANDS

A. Ice Cream

<u>Item #</u>	<u>Description</u>	<u>Item Weight</u>	<u>Number Per Box</u>	<u>Suggested Retail</u>	<u>Price Per Box</u>
1.	Popsicles	2.502	36	\$.35	\$ 8.82
2.	Fudgesicles	2.502	36	\$.35	\$ 8.82
3.	Italian Ice Cups	3.502	12	\$.79	\$ 6.40
4.	Ice Cream Bars	4oz	24	\$ 1.35	\$ 21.84
5.	Ice Cream Sandwiches	6oz	24	\$ 1.49	\$ 24.96
6.	Novelties	See Attached Price/Product List		\$ _____	\$ _____
7.	Ice Cream Cake Cups #34	_____	_____	\$ _____	\$ _____

B. Paper Products

<u>Item #</u>	<u>Description</u>	<u>Number of Items Per Case</u>	<u>Price Per Case</u>
1.	Napkins:		
	7 x 12 Dispenser	_____	\$ _____
	13 x 13 Dispenser	_____	\$ _____
2.	Paper Hot Dog Trays	_____	\$ _____

C. Syrup (Sno-cone) Price per liquid oz. \$ _____
Cups - 6 oz. \$ _____

D. Bottled Water

1. Unit Size (Check one) _____ 16 oz. **or** _____ ½ liter
2. Number of bottles per case _____
3. Price per Case \$ _____

E. Sport Drinks -- (Circle one: Gatorade / Powerade / _____)

Unit Size: _____ Number per Case: _____ Price per Case: \$ _____

BIDDERS MUST SUBMIT THIS ORIGINAL SHEET WITH THE PROPOSAL.



Hershey's Ice Cream Price List

Hershey Owned Equipment

Prices Effective March 23, 2015

Product	Quantity Per Case	Wholesale Per Item	Unit Price	Suggested Retail	Gross Profit %
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PACKAGE

Scrounds	3	\$11.28	\$3.76	\$4.89	23.11%
Round Pints	6	\$11.58	\$1.93	\$2.79	30.82%
Tally Ho Rounds	6	\$6.24	\$1.04	\$1.49	30.20%
Slices	4	\$9.84	\$2.46	\$3.29	25.23%

STICKS

2.5 oz. Single Stick Ice Pops	36	\$8.82	\$0.25	\$0.35	30.00%
2.5 oz. Classic Banjo	36	\$8.82	\$0.25	\$0.35	30.00%
2.5 oz. Fudge-O	36	\$8.82	\$0.25	\$0.35	30.00%
2.5 oz. Orange Blossom	36	\$8.82	\$0.25	\$0.35	30.00%
4 oz. Banana Pudding	24	\$21.84	\$0.91	\$1.35	32.59%
4 oz. Chocolate Éclair	24	\$21.84	\$0.91	\$1.35	32.59%
4 oz. Cotton Candy	24	\$21.84	\$0.91	\$1.35	32.59%
4 oz. Strawberry Shortcake	24	\$21.84	\$0.91	\$1.35	32.59%
Faces - Transformers & My Little Pony	18	\$18.72	\$1.04	\$1.49	30.20%
Tropi-Kool Fruit Bar	24	\$19.92	\$0.83	\$1.35	38.52%

CUPS

4 oz. Foam Cups - Ice Cream, Sherbet & Ice	24	\$6.72	\$0.28		
4 oz. Foam Cups - NF Yogurt & RF/NSA Ice Cream	24	\$7.92	\$0.33		
4 oz. Foam Cups - NF/NSA Sorbet	24	\$9.84	\$0.41		
3 oz. Foam Cups	32	\$8.96	\$0.28		
6 oz. Cups - Ice Cream, Italian Ice, Sundaes, Swirls & Whirls	12	\$14.16	\$1.18	\$1.69	30.18%
6 oz. Cups - Bene Vita Greek Frozen Yogurt	16	\$17.76	\$1.11	\$1.59	30.19%
Screwball	18	\$11.88	\$0.66	\$0.99	33.33%

CONES

P-Nutty	24	\$16.56	\$0.69	\$0.99	30.30%
Incredible Cone	12	\$14.16	\$1.18	\$1.69	30.18%
Moose Tracks Cone	12	\$15.84	\$1.32	\$1.89	30.16%
Super Cookies 'N Cream Cone (PRE-PRICED \$0.99)	24	\$16.56	\$0.69	\$0.99	30.30%



Hershey's Ice Cream Price List

SANDWICHES

Mighty Mini Ice Cream Sandwich - Regular	48	\$11.76	\$0.25	\$0.35	30.00%
Ice Cream Sandwich - Vanilla (PRE-PRICED \$0.99)	24	\$14.88	\$0.62	\$0.99	37.37%
Andes Mint Ice Cream Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Giant Neo Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Giant Vanilla Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Cookies In A Cup - Chocolate Chip Cookie Round Sandwich	12	\$15.88	\$1.32	\$1.89	29.98%
Cookies In A Cup - Cookie & Cream Round Sandwich	12	\$15.88	\$1.32	\$1.89	29.98%

NOVELTY - OTHER

Block Bar	24	\$17.68	\$0.74	\$1.09	32.42%
Downhill Chillers	48	\$7.95	\$0.17	\$0.50	66.88%

Ice Cream Cakes - 7" Round	4	\$39.41	\$9.85	\$13.99	29.57%
Moose Tracks Ice Cream Cakes	4	\$50.96	\$12.74	\$16.99	25.01%
Ice Cream Cakes - 13" x 9" Sheet	3	\$56.87	\$18.96	\$26.99	29.76%

Twisted Tom's Pretzels	60	\$35.40	\$0.59	\$2.49	76.31%
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Hershey Creamery Co, Harrisburg, PA 17101 - Not Affiliated with Hershey's Chocolate



Hershey's Ice Cream Price List

Hershey Owned Equipment

Prices Effective March 23, 2015

<u>Product</u>	<u>Quantity Per Case</u>	<u>Wholesale Price</u>	<u>Unit Price</u>	<u>Suggested Retail</u>	<u>Gross Profit %</u>
Biggy Iggy	12	\$25.44	\$2.12	\$2.89	26.64%
Chewy Louie	12	\$25.44	\$2.12	\$2.89	26.64%
Dove Vanilla Bars	12	\$20.86	\$1.74	\$2.49	30.19%
Jolly Rancher Ice Pop	12	\$11.64	\$0.97	\$1.39	30.22%
Jolly Rancher Tube	24	\$23.04	\$0.96	\$1.39	30.94%
Lactaid Cup (4 oz.)	24	\$11.42	\$0.48		
Mamita's Ice	30	\$23.50	\$0.78		
Mamita's Ice Cream Rounds - 14 oz.	6	\$11.16	\$1.86	\$2.69	30.86%
Marino's Italian Ice Cups	12	\$6.40	\$0.53	\$0.79	32.49%
Mimo's Cups	24	\$22.00	\$0.92	\$1.29	28.94%
Snickers King Size	24	\$32.40	\$1.35	\$1.99	32.16%
Twix King Size	24	\$32.40	\$1.35	\$1.99	32.16%

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