



# Broome County Division of Purchasing

Debra A. Preston, County Executive . John A. Flynn, Jr., Director of Purchasing

## NOTICE OF BID AWARD

December 28, 2016

Whom It May Concern:

This shall advise you that on December 28, 2016, the Board of Acquisition and Contract accepted the bids of December 7, 2016 for furnishing the following to Broome County:

BID TITLE: Purchase of Bus Replacement Parts  
BID #: 2016-098  
CA #: 14-445  
TERM: 12/01/2016 – 11/30/2018  
AMOUNT: See Attached

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

**If you have not submitted the proper insurance certificate, please send a copy to Thomas Dellapenna, Risk Manager, Broome County Office of Risk Management, County Office Building, 3rd Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009**  
**IMPORTANT: Please include the bid title and bid number on the insurance certificate.**

Very truly yours,

John A. Flynn, Jr.  
Director

cc: Greg Kilmer - Transit  
Purchasing - Bid File  
Jeanne Bourque - Risk

Bus Replacement Parts – RFB-2016-098  
Awarded Vendors

Burr Truck & Trailer Sales  
2901 Vestal Rd  
Vestal, NY 13850  
Phone: 607-729-2211  
Fax: 607-729-4375  
E-mail:[amy@burrtruck.com](mailto:amy@burrtruck.com)

Muncie Reclamation & Supply  
Dba Muncie Transit Supply  
3720 S. Madison St.  
Muncie, IN 47302  
Phone: 765-288-1971  
Fax: 765-213-3325  
E-mail:[bhuff@abc-companies.com](mailto:bhuff@abc-companies.com)

Cook Brothers / Triple Cities Acq.  
7 Walter Ave  
Binghamton, NY 13901  
Phone: 607-723-7481  
Fax: 607-723-3258  
E-mail:[MHegedus@cookcompanies.net](mailto:MHegedus@cookcompanies.net)

Nye Automotive Group  
1479 Genesee Street  
Oneida, NY 13421  
Jon Curro, Parts Director  
Phone: 800-921-3673  
Fax: 844-693-7278  
E-mail:[joncurro@nyeauto.com](mailto:joncurro@nyeauto.com)

Dartco Transmission Sales and Service, Inc.  
3601 N Graham Street  
Charlotte, NC 28206  
Phone: 704-376-2611  
Fax: 704-376-2613  
E-mail:[jknotts@dartco.net](mailto:jknotts@dartco.net)

Penn Detroit Diesel Allison, LLC  
7044 Interstate Island Road  
Syracuse, NY 13209  
Richard Hayduk, Parts Manager  
Phone: 315-451-3840  
Fax: 315-461-9396  
E-mail:[RHayduk@PennDDA.com](mailto:RHayduk@PennDDA.com)

D&W Diesel, Inc.  
1503 Clark Street Road  
Auburn, NY 13021  
Susan Clickner, Bidding Coordinator  
Phone: 315-253-2324 Ext. 1108  
Fax: 315-252-5135  
E-mail:[s.clickner@dwdiesel.com](mailto:s.clickner@dwdiesel.com)

School Bus Parts Co.  
PO Box 10  
Plumsteadville, PA 18949  
Phone: 800-523-6000  
Fax: 215-766-2097  
E-mail:[amy@schoolbuspartsc.com](mailto:amy@schoolbuspartsc.com)

FleetPride Inc  
10 Track Dr.  
Binghamton, NY 13904  
Phone: 607-775-0555  
Fax: 607-775-3660  
E-mail:[jay.quail@fleetpride.com](mailto:jay.quail@fleetpride.com)

Vehicle Maintenance Program, Inc.  
3595 N. Dixie Hwy, Bay #7  
Boca Raton, FL 33431  
Phone: 561-362-6080  
Fax: 561-362-7994  
E-mail:[sales@vmpparts.com](mailto:sales@vmpparts.com)

Leonard Bus Sales, Inc.  
766 Ellsworth Rd  
Rome, NY 13441  
Phone: 315-336-5600 Ext: 338  
Fax: 315-336-2761  
E-mail:[bids@leonardbus.com](mailto:bids@leonardbus.com)

## Bus Replacement Parts

Item #	Description	Vendor	Catalog Name	Catalog Date	% Off Catalog Price / Jobber Price/ Markup over Cost
1.	Air Conditioning Heating & Ventilation	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Parker	07/01/16	-72%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet MCC, Red Dot, TransAir, ACT, Fleetrite	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Mobile Climate Control	01/01/16	-18%
2.	Axles, including Suspension, Springs, Shocks, Struts, etc.	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Monroe	07/01/16	-75%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Cook Brothers/ Triple Cities Acq.	Dayton Parts Jobber	04/06/15	-20%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Monroe, Meritor, Dana Spicer	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	ProLine	01/01/16	-40%
3.	Body Panels, Frames, Trim	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Navistar/International	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
4.	Cooling System Parts & Accessories	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Parker	07/01/16	-72%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Westside Radiator, Spectra Premium Uptime, International	31OCT2016-06	-8%
		Nye Auto	FPS-3642A (Parts) FPS-3642A (Accessories)	11/01/16 11/01/16	-30% -15%
5.	Brake Parts, Linings	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Midland Meritor Bendix	07/01/16 07/01/16 07/01/16	-59% -45% -59%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Penn Detroit Diesel Allison	Automann	10/01/16	-40%
		Vehicle Maintenance Program	Marathon	05/01/16	-31.5%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Meritor, Abex, Fleetrite, Bendix, Performance Friction	31OCT2016-06	-8%
		Cook Brothers/ Triple Cities Acq.	Centric Brake Parts	2016	Cost + 30%
6.	Electrical Parts & Accessories (Not Lighting)	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Nye Auto	FPS-3642A (Parts) FPS-3642A (Accessories)	11/01/16 11/01/16	-30% -15%
		D&W Diesel	D&W - Alternator D&W - Starter	11/23/16 11/23/16	-50% -66%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Cole Hersee	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Delco-Remy	01/01/16	Cost + 16%

## Bus Replacement Parts

Item #	Description	Vendor	Catalog Name	Catalog Date	% Off Catalog Price / Jobber Price/ Markup over Cost
7.	Engines, Parts	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, Cummins	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Detroit Diesel	01/01/16	-18%
8.	Exhaust System Parts & Accessories	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Nye Auto	FPS-3642A (Parts) FPS-3642A (Accessories)	11/01/16 11/01/16	-30% -15%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Muffler Shop, International, Autojet, Fleetrite	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Nelson Products	10/01/16	-35%
9.	Filters: Air, Fuel, Oil, etc.	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Fleetguard	07/01/16	-49%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Vehicle Maintenance Program	Luber Finer - Jobber	01/01/16	-52%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Fleetguard	31OCT2016-06	-8%
Penn Detroit Diesel Allison	Luber Finer	01/01/16	Cost + 32%		
10.	Floors, Matting	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
11.	Fuel System Parts & Accessories	Muncie Transit Supply	Emco Wheaton	10/10/16	0% (Retail/List Price)
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, Bostech Fuels, Cummins, Alliant Power	31OCT2016-06	-8%
		Nye Auto	FPS-3642A (Parts) FPS-3642A (Accessories)	11/01/16 11/01/16	-30% -15%
12.	Gauges & Meters	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Volvo	07/01/16	-42%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, D&D Instruments	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
13.	Glazing & Mirrors	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Velvac	07/01/16	-57%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Rosco, Mirrorlite, Trucklite, Grote, Fleetrite	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Rosco Mirrors	01/01/16	-20%

## Bus Replacement Parts

Item #	Description	Vendor	Catalog Name	Catalog Date	% Off Catalog Price / Jobber Price/ Markup over Cost
14.	Lamps / Lighting, Lenses & Signals, Interior & Exterior	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Truck-Lite	07/01/16	-70%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Cook Brothers/ Triple Cities Acq.	Truck-Lite Jobber	01/01/16	-25%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		FleetPride	TruckLite	Jun-16	-25%
		Vehicle Maintenance Program	TruckLite	Jan-16	-72.1%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Weldon, Soundoff, Trucklite, Grote, Fleetrite	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Optronics	01/01/16	-20%
15.	Lubricating Systems & Parts	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Fleetrite	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
16.	Radiators, Heater Cores, etc.	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Spectra, International, Westside Radiator	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Active Rad	01/01/16	-25%
17.	Reflectors	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	Truck-Lite	07/01/16	-70%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, Grote, Trucklite	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
18.	Seating & Upholstery	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, National Seating, Bostrum	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
19.	Stanchions & Grab Rails	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
20.	Steering Components & Parts	Nye Auto	FPS-3642A	11/01/16	-30%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, Meritor, Dana Spicer, Fleetrite	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Weller	01/01/16	-20%

## Bus Replacement Parts

Item #	Description	Vendor	Catalog Name	Catalog Date	% Off Catalog Price / Jobber Price/ Markup over Cost
21.	Tanks – Air, Fuel, Water	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, Cleveland Tank	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
22.	Transmission Parts	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Dartco Transmission	Allison Transmission Parts Price List	Jan-17	-28%
		Nye Auto	FPS-3642A	11/01/16	-30%
		Cook Brothers/ Triple Cities Acq.	Various	Various	Cost + 25%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Eaton, Fleetrite	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Allison	01/01/16	-20%
23.	Undercarriage / Frame, including Alignment Parts	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International	31OCT2016-06	-8%
		Nye Auto	FPS-3642A	11/01/16	-30%
24.	Wheels Parts & Accessories	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Nye Auto	FPS-3642A (Parts) FPS-3642A (Accessories)	11/01/16 11/01/16	-30% -15%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet International, Accuride	31OCT2016-06	-8%
		Penn Detroit Diesel Allison	Alcoa - DTNA	01/01/16	-35%
25.	Wheelchair Lifts, including Parts & Accessories	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Braun, Ricon	31OCT2016-06	-8%
26.	Windows & Doors, including Parts & Accessories	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Nye Auto	FPS-3642A (Parts) FPS-3642A (Accessories)	11/01/16 11/01/16	-30% -15%
27.	Windshield Wipers & Washers, including Parts & Accessories	Muncie Transit Supply	Orion Gillig	11/07/16 06/20/16	-12% -12%
		Burr Truck & Trailer	ANCO	07/01/16	-57%
		School Bus Parts	SBP Catalog	Oct-16	-20%
		Vehicle Maintenance Program	ANCO	09/14/15	-59%
		Leonard Bus Sales	PL-310-FB C-PDC National Fleet Anco, Fleetrite, International	31OCT2016-06	-8%
		Nye Auto	FPS-3642A (Parts) FPS-3642A (Accessories)	11/01/16 11/01/16	-30% -15%

**Notes:**

- Item #22: Cook Brothers/ Triple Cities Acq. - did not include Labor \$75/hour on spreadsheet