



# Broome County Division of Purchasing

Debra A. Preston, County Executive . John A. Flynn, Jr., Director of Purchasing

## NOTICE OF BID AWARD

December 14, 2016

Whom It May Concern:

This shall advise you that on December 14, 2016, the Board of Acquisition and Contract accepted the bids of October 26, 2016 for furnishing the following to Broome County:

BID TITLE: Purchase and Inside Delivery, Setup of Office Furniture for all County Departments & Open to Political Sub-Divisions  
BID #: 2016-084  
CA #: 2308  
TERM: 01/01/2017 – 12/31/2018 – Two (2) Optional One Year Renewals Through 12/31/2020  
AMOUNT: See Attached

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

**If you have not submitted the proper insurance certificate, please send a copy to Thomas Dellapenna, Risk Manager, Broome County Office of Risk Management, County Office Building, 3rd Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009**  
**IMPORTANT: Please include the bid title and bid number on the insurance certificate.**

Very truly yours,

John A. Flynn, Jr.  
Director

cc: John Flynn - Purchasing  
Purchasing - Bid File  
Jeanne Bourque - Risk

## Awarded Vendors

Nickerson Corporation  
11 Moffitt Boulevard  
Bay Shore, NY 11706  
Phone: 631-666-0200 Ext: 230  
Fax: 631-666-2667  
800 #: 800-520-4885  
E-mail: [bpaci@nickersoncorp.com](mailto:bpaci@nickersoncorp.com)

Staples Business Advantage  
5793 Widewaters Parkway, Suite 110  
Syracuse, NY 13214  
Contact: Chris Compeau  
Phone: 315-741-3775  
Fax: 508-305-8181  
800 #: 800-378-2753  
E-mail: [Chris.Compeau@staples.com](mailto:Chris.Compeau@staples.com)

Sustainable Office Solutions, LLC  
900 Old Liverpool Road, Suite 30  
Liverpool, NY 13088  
Phone: 315-579-7283  
E-mail: [steves@sustainableofficesolutions.com](mailto:steves@sustainableofficesolutions.com)

Syracuse Office Environments  
375 Erie Blvd. West  
Syracuse, NY 13202  
Phone: 315-476-9091  
800 #: 800-836-0126  
Fax: 315-476-9094  
E-mail: [vsweeney@soesy.com](mailto:vsweeney@soesy.com)

Tera Consulting Inc.  
185 West John Street, Unit 7111  
Hicksville, NY 11802  
Phone: 516-732-1888  
Fax: 267-750-5970  
800 #: 800-887-1885  
E-mail: [TPowell@teraconsultinginc.com](mailto:TPowell@teraconsultinginc.com)

The Syracuse Business Center  
750 W. Genesee St.  
Syracuse, NY 13204  
Phone: 315-422-1076  
Fax: 315-422-0620  
E-mail: [steve@syracusebusinesscenter.com](mailto:steve@syracusebusinesscenter.com)

Upstate Office Furniture  
718 Azon Road  
Johnson City, NY 13790  
Phone: 607-722-9234  
Fax: 607-722-3148  
E-mail: [skerber@upstateofficefurniture.com](mailto:skerber@upstateofficefurniture.com)

W.B. Mason Co. Inc.  
1200 State Fair Blvd  
Syracuse, NY 13209  
Phone: 508-513-8225  
Fax: 888-266-9082  
800 #: 888-926-2766  
E-mail: [scott.gorton@wbmason.com](mailto:scott.gorton@wbmason.com)

FURNITURE CATALOG BID - AWARDS

VENDOR	CATALOG	% DISCOUNT OFF	DESCRIPTION
UPSTATE OFFICE	OFFICE FURNITURE USA	50%	FULL LINE FURNITURE - MANY MANUFACTURERS - ALL ACCEPTED
	VARIOUS MANUFACTURERS - SEE ATTACHED LISTING	50%	MULTIPLE MANUFACTURERS - ALL ACCEPTED
SYRACUSE OFFICE ENVIRONMENTS	ESSENDANT (FORMERLY USS)	44%	FULL LINE FURNITURE - MANY MANUFACTURERS - ALL EXCEPTED EXCEPT HON & SAFCO (AWARDED INDIVIDUALLY)
	SP RICHARDS	45%	FULL LINE FURNITURE - MANY MANUFACTURERS - FURNITURE ADVANTAGE SECTION (FA) ONLY - ALL SECTION FA ACCEPTED
	HUMANSCALE	45%	SEATING ONLY ACCEPTED
	VIA SEATING	45%	VARIOUS TYPES OF CHAIRS - ALL ACCEPTED
STAPLES	STAPLES FULL LINE CATALOG	42.50%	FULL LINE FURNITURE - ALL EXCEPTED (MUST BE PLACED SEPARATELY FROM BLANKET NYS CONTRACT PURCHASES)
	ALLSTEEL	56.50%	FULL LINE FURNITURE
	ARTOBELL	40%	
	BALT/BESTRIDE	40%	
	GUNLOCK	51%	
	HALE	40%	
	HON	57%	FULL LINE FURNITURE
	HUMANSCALE	45%	SEATING ONLY ACCEPTED
	NATIONAL OFFICE FURNITURE	54%	
	NATIONAL PUBLIC SEATING	36%	
	SWIFTSPACE	38%	
W.B. MASON	ESSENDANT (FORMERLY USS)	44%	FULL LINE FURNITURE - MANY MANUFACTURERS - ALL EXCEPTED EXCEPT HON & SAFCO (AWARDED INDIVIDUALLY)
	OFFICE SOURCE FURNITURE	54%	FULL LINE FURNITURE
	OFM	52%	
SUSTAINABLE OFFICE SOLUTIONS	AIS	74.10%	< \$7500 LIST
		74.38%	> \$7500 LIST
	SEATING INC.	52%	< \$1000 LIST
		58%	> \$1000 LIST
	GLOBAL	57%	
TERA CONSULTING	OFFICE STAR	15%	
	TERA CONSULTING	25%	
THE SYRACUSE BUSINESS OFFICE	IOF	55%	
NICKERSON CORP	PARTITION SYSTEMS	10%	RESTROOM STALLS AND PARTITIONS