



Broome County Division of Purchasing

Debra A. Preston, County Executive . John A. Flynn, Jr., Director of Purchasing

NOTICE OF VARIOUS BID AWARD

May 11, 2016

Hershey's Creamery Co.
1370 Upper Lenox Ave.
Oneida, NY 13421

Whom It May Concern:

This shall advise you that the Board of Acquisition and Contract on May 11, 2016 accepted the bids of April 27, 2016 for furnishing the following to Broome County:

BID TITLE: Ice Cream & Assorted Items for Parks Concession Stands
BID #: 2016-047
CA #: 8-708
TERM: 05/01/2016 – 04/30/2017
AMOUNT: Various per Attached.

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

If you have not submitted the proper insurance certificate, please send a copy to Thomas Dellapenna, Risk Manager, Broome County Office of Risk Management, County Office Building, 3rd Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009

IMPORTANT: Please include the bid title and bid number on the insurance certificate.

Very truly yours,

John A. Flynn, Jr.
Director

JAF:snr

cc: Art Garrison – Parks
Purchasing - Bid File
Jeanne Bourque - Risk

PROPOSAL SHEET
FOR
FOOD PROVISIONS FOR PARKS CONCESSION STANDS

A. Ice Cream

Item #	Description	Item Weight	Number Per Case	Suggested Retail	Price Per Case
1.	Popsicles-assorted	2.5 oz.	36	\$ 35	\$ 882
2.	Fudgesicles	3.0	36	\$ 50	\$ 1224
3.	Italian Ice Cups	4.0	12	\$ 75	\$ 686
4.	Ice Cream Bars	3.0	36	\$ 50	\$ 12.24
5.	BANJO Ice Cream Sandwiches	4.0	24	\$ 75	\$ 1080
6.	Novelties	<u>See ATTACHED</u>		\$ _____	\$ _____
				\$ _____	\$ _____

B. Syrup (Sno-cone)

- Unsweetened
 Sweetened

Price per liquid oz. \$ _____
Cups - 6 oz \$ _____
Number per Case \$ _____
Price per Case \$ _____

C. Bottled Water

1. Unit Size (Check one) _____ 16 oz. **OR** _____ 1/2 liter
2. Number of bottles per case _____
3. Price per Case \$ _____

D. Sport Drinks - (Circle one: Gatorade / Powerade / Other)

Unit Size: _____ Number per Case: _____ Price per Case: \$ _____

BIDDERS MUST SUBMIT THIS ORIGINAL SHEET WITH THE PROPOSAL.



Hershey's Ice Cream Price List

Hershey Owned Equipment

Prices Effective April 4, 2016

Product	Quantity Per Case	Wholesale Per Item	Unit Price	Suggested Retail	Gross Profit %
STICKS					
3 oz. Orange Blossom Stick Bar - NEW	36	\$12.24	\$0.34	\$0.50	32.00%
4 oz. Chocolate Éclair	24	\$21.84	\$0.91	\$1.35	32.59%
4 oz. Cotton Candy	24	\$21.84	\$0.91	\$1.35	32.59%
4 oz. Strawberry Shortcake	24	\$21.84	\$0.91	\$1.35	32.59%
Faces - Transformers & My Little Pony	18	\$18.72	\$1.04	\$1.49	30.20%
Tropi-Kool Fruit Bar	24	\$21.03	\$0.88	\$1.49	41.19%
CUPS					
6 oz. Cups - Ice Cream, Italian Ice, Sundaes, Swirls & Whirls	12	\$14.16	\$1.18	\$1.69	30.18%
Screwball	18	\$11.88	\$0.66	\$0.99	33.33%
CONES					
P-Nutty	24	\$16.56	\$0.69	\$0.99	30.30%
Incredible Cone	12	\$14.16	\$1.18	\$1.69	30.18%
Moose Tracks Cone	12	\$15.84	\$1.32	\$1.89	30.16%
Super Cookies 'N Cream Cone (PRE-PRICED \$0.99)	24	\$16.56	\$0.69	\$0.99	30.30%



Hershey's Ice Cream Price List

SANDWICHES

Mighty Mini Ice Cream Sandwich - Regular	48	\$11.76	\$0.25	\$0.35	30.00%
Ice Cream Sandwich - Vanilla (PRE-PRICED \$0.99)	24	\$14.88	\$0.62	\$0.99	37.37%
Andes Mint Ice Cream Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Giant Neo Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Giant Vanilla Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Cookies In A Cup - Chocolate Chip Cookie Round Sandwich	12	\$15.88	\$1.32	\$1.89	29.98%
Cookies In A Cup - Cookie & Cream Round Sandwich	12	\$15.88	\$1.32	\$1.89	29.98%

NOVELTY - OTHER

Block Bar	24	\$17.68	\$0.74	\$1.09	32.42%
Downhill Chillers	48	\$7.96	\$0.17	\$0.25	33.75%
Kisko Freeze Pops	50	\$7.99	\$0.16	\$0.50	68.04%

Hershey Creamery Co, Harrisburg, PA 17101 - Not Affiliated with Hershey's Chocolate



Hershey's Ice Cream Price List

Hershey Owned Equipment

Prices Effective April 4, 2016

<u>Product</u>	<u>Quantity Per Case</u>	<u>Wholesale Price</u>	<u>Unit Price</u>	<u>Suggested Retail</u>	<u>Gross Profit %</u>
Biggy Iggy	12	\$26.44	\$2.12	\$2.89	26.64%
Chewy Louie	12	\$25.44	\$2.12	\$2.89	26.64%
Dove Vanilla Bars	12	\$20.86	\$1.74	\$2.49	30.19%
Marino's Italian Ice Cups	12	\$6.86	\$0.57	\$0.99	42.26%
Snickers King Size	24	\$32.40	\$1.35	\$1.99	32.16%
Twix King Size	24	\$32.40	\$1.35	\$1.99	32.16%

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