



# Broome County Division of Purchasing

Debra A. Preston, County Executive . John A. Flynn, Jr., Director of Purchasing

## NOTICE OF BID AWARD

March 11, 2015

### To Whom It May Concern:

This letter shall serve notice that the Board of Acquisition and Contract (BAC) approved the following bid renewal option on March 11, 2015:

BID TITLE: Purchase of Medical and Nursing Supplies  
BID #: 2015-003  
CA #: 17-151  
AMOUNT: See attached spreadsheets  
TERM: 4/1/2015 – 5/31/2016

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

**If you have not submitted the proper insurance certificate, please send/fax a copy to Robert Murphy, Risk Manager, Broome County Office of Risk Management, County Office Building, 4th Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009.**

**IMPORTANT: Please include the bid title and bid number on the insurance certificate.**

Very truly yours,

John A. Flynn, Jr.  
Director

JAF:snr  
Attachment(s)

cc: Stephanie Stagg, Willow Point Nursing Home  
Purchasing - Bid File  
Michelle Edwards, Risk

Broome County Office Building . 60 Hawley Street . P.O. Box 1766 . Binghamton, New York 13902  
Phone: (607) 778-2188 . Fax: (607) 778-2346 . [www.gobroomecounty.com](http://www.gobroomecounty.com)

**Awarded Vendors:**

Mohawk Hospital Equipment  
335 Columbia Street  
Utica, NY 13502

Medline Industries, Inc.  
One Medline Place  
Mundelein, IL 60060

Moore  
1690 New Britain Ave.  
Farmington, CT 06032

MMS  
145 Huguenot Street, Suite 108  
New Rochelle, NY 10801

JML Medical Inc.  
1 Havenwood Court, Unit 502  
Excel Bus. Park 5  
Lakewood, NJ 08701

Interboro Packaging  
114 Bracken Rd.  
Montgomery, NY 12549

## Markup Over Cost Vendors 2015-2016

- <b>BOUNDTREE</b>	20%, w/ exceptions (not medical)
-cpr savers	20%
- Eveready	5% discount
-Henry Schein	18% w/ exceptions (not medical)
-Interboro	50% discount on catalog NO SENSE
-JML	3% discount, 25% MU
-Medco	18% discount
-Medford	9%
-Medline	30% OFF
-Metropolitan health care	10%
-Mohawk	7% both MU
-Moore	18% discount
-MMS East	12%
-Nashville	N/A
-Pyramid	35%
-Riteaid	N/A
-School Health	10% discount, with provisions
-Sensor & decontamination	N/A
-Unipak	5% or 7% depending on line

# Awarded Vendors

## WILLOW POINT NURSING HOME & HEALTH RELATED FACILITY

Code #	ITEM DESCRIPTION	Winner	UNIT COST	Case cost	Case Qty	Vendor #	Manufacturer	Manufacturer #
A1	ALCOHOL - PINTS	mohawk	1.1300	13.56	12.00	hdx22	hydrox	10-00022
A2	ALCOHOL PREPS (20/cs)	medline	1.1100	15.60	15.00	mds090735	medline	
A3	PEROXIDE	moore	0.4400	5.28	12.00	92997	ndc	1000035
A4	BODYWASH-ALOE VESTA AV1 GALLONS	mohawk	6.7500	27.00	4.00	1387	dynarex	1387
A5	BODYWASH-ALOE VESTA AV1(48/cs)	MEDLINE	0.7083	34	48	MSC095060	MEDLINE	SAME
A6	BETADINE PREPS (PVP prep)	medline	0.0238	23.8	10bx	mds093917	medline	same
A7	DermaRite Perifresh (48cs)	medline	0.7566	27.24	36.00	msc0952006	medline	same
A8	PURELL -20Z (24/cs)	mms	0.9313	22.35	24.00	goj9605-24	gojo	9605-24
A9	PURELL -8ozFUMP (12/cs)	mms	2.0994	25.19	12.00	goj9652-12	gojo	9652-12
B1	STERILE APPLICATORS - WOOD	medline	0.0107	21.46	10.00	mds202000	medline	same
B2	UNSTERILE APPLICATORS(100/pkg)	mms	0.0031	30.88	1,000.00	emp-10066ns	emphasis	1006-ns
B3	STERILE TONGUE BLADES (100)	mohawk	2.3000	23.00	1,000.00	4313	dynarex	4313.0000
B4	ORANGEWOOD STICKS	medline	0.0092	1.32	144.00	non801780	medline	same
C1	ShurBand ACE BANDAGES - 4"	mohawk	0.6990	6.99	10	59540000	hart/conco	same
C2	ShurBand ACE BANDAGES - 6"	mohawk	1.0980	10.98	10	59560000	hart/conco	same
C3	STERI STRIPS	medline	0.0800	40.00	500.00	non2504142	medline	same
C4	BANDAIDS (38/cs)	mohawk	0.0088	32.00	3,600.00	99993	derma sci	same
C5	COTTON BALLS UNSTERILE MEDIUM	moore	0.0023	9.16		17433	amfiber	1871068.0000
C6	STERILE 2x2's (30 trays/case)	jml	0.0099	29.80	3,000.00	jml2800	dynarex	dyn3322
C7	STERILE 3x3's (48 trays/case)	mms	0.0162	38.82	2,400.00	empgf331221	emphasis	gf331221
C8	STERILE 4x4's (24 trays/case)	medline	0.0225	26.95	1,200.00	prm4408	medline	
C9	UNSTERILE 4x4's(20pkgs/case)	mms	0.0088	35.29	4,000.00	empga44820	emphasis	ga44820
C10	KERLIX (100/case)	medline	0.4990	49.90	100.00	prm25865	medline	same
C11	STERILE ABD'S (20/case)	medline	0.0574	22.95	400.00	non21450	medline	same
C12	TEGADERM 4x4.75 (50/box) 1626W	jml	0.6400	32.00	50.00	3ml626w	3m	same
C13	PAPER TAPE 1" (144/cs)	jml	0.2292	33.00	144.00	jml3552	dynarex	same
C14	TELPHA PADS (12/case)	mms	0.0673	40.35	50.00	ken1238	kendall	1238.0000
C15	REUSABLE HOT/COLD PACKS	mohawk	0.5033	12.08	24.00	12246	rapid aids	same
C16	GERI GLOVES (12/case)	jml	6.2500	75.00	12.00	al39002	glenwood	alba39002
C17	ALLEVYN ADHESIVE 3X3	mohawk	2.0250	20.25	10.00	60020043	S&N	SAME
C18	ALLEVYN ADHESIVE 5X5	mohawk	2.7190	27.19	10.00	d43022	S&N	SAME
C19	WOUND MEASURER - BX/250	medline	0.0476	11.89	250.00	msc6252	medline	same
C20	BANDAGE SCISSORS	medline	0.9400	11.28	12.00	mds10478	medline	same
D1	EMESIS BASINS (250/case)	medline	0.0976	24.40	250.00	dynd80367	medline	same
D2	WASHBASINS (50/case)	medline	0.3900	19.50	50.00	dynd80347	medline	same
D3	WATER PITCHERS- (100/cs)	medline	0.3156	31.56	100.00	dynd80535	medline	same
D4	WATER PITCHER LINERS (500/case)	medline	0.0720	36.00	500.00	dynd80528	medline	same
D5	BEDPANS - LG (20/case)	medline	0.8700	17.40	20.00	dynd80217	medline	same
D6	FRACTURE PANS (50/case)	medline	0.6479	15.55	24.00	dynd8522	medline	same
D7	URINALS (50/case)	mms	0.3442	17.21	50.00		vollrath	
D8	URINE MEASURING HATS (100/case)	jml	0.3315	33.15	100.00	v002071	valmed	60-01
E1	Blood Pressure Cuff Sets	medline	5.9000			ea mds9380	medline	same
E2	STETHOSCOPES	jml	2.6500			ea gF-03-180	bvm	20-100
F1	STERILE GLOVES - MEDIUM prs	jml	0.1275	12.75	50pr	dy2432	dynarex	2432.0000
F2	PF SYNTHETIC GLOVES- Small	Interboro	0.0204	20.04	1,000.00	medpride smvpfg	med pride	
F3	PF SYNTHETIC GLOVES- Medium	Interboro	0.0204	20.04	1,000.00	medpride smvpfg	med pride	
F4	PF SYNTHETIC GLOVES- Large	Interboro	0.0204	20.04	1,000.00	medpride smvpfg	med pride	
F5	PF SYNTHETIC GLOVES- Ex-Large	Interboro	0.0204	20.04	1,000.00	medpride smvpfg	med pride	
F6	PF LATEX GLOVES MEDIUM	MOORE	0.0349	34.90	1,000.00	72035	CYPRESS	23-94
F7	PF LATEX GLOVES LARGE	MOORE	0.0349	34.90	1,000.00	72036	CYPRESS	23-96
F8	PF NITRILE GLOVES MEDIUM	Interboro	0.0370	37.00	1,000.00	medpride med-npfg	med pride	
F9	PF NITRILE GLOVES LARGE	Interboro	0.0370	37.00	1,000.00	medpride lrg-npfg	med pride	
F10	COTTON LINERS - large/PAIRS	medline	0.7633	9.40	12.00	mdtgloveL	medline	same
F11	DISPOSABLE POLY GLOVE 500/BX	medline	0.0052	26.00	5,000.00	cle199096	medline	same
F12	ISOLATION GOWNS - IMPERMIABLE	medline	0.2956	14.78	50.00	cri4000	medline	same

F13	HOT WATER SOLUBLE BAGS 4/bx	medline	0.5200	52.00	100.00	non02825		medline	same	
F14	PLASTIC MED CUPS-1oz (50/case)	mohawk	0.0059	29.50	5,000.00		4258	dyanrex		
F15	PAPER MED CUPS (20/case)	mms	0.0066	32.82	5,000.00	abp#075		abatec	#075	
F16	ELASTIC CUPS - 7 oz (25/case)	mms	0.0042	21.24	1,200.00	abpn1007		abatec	n1007	
F17	Pill Crusher pouch / 20pk/bx	mms	0.0198	19.80	1,000.00	linpc1000		links	pc1000	
F18	TISSUES (30/case) big box, 100/bx	mohawk	0.0049	14.75	30bx	gen8501		boardwalk	same	
F19	Metrex CaviWipes 160/tub	jml	0.0292	56.00	12/160cs	met131100		metrex	131100.0000	
F20	Metrex CaviWipes flat pack 20/pk	mms	0.0791	71.23	20.00	met135224		metrex	135224.0000	
G1	PHOSPHATE ENEMAS (48/case)	medline	0.7063	16.95	24.00	cur095005		medline	same	
G2	SSE ENEMAS - KENDALL	medline	0.7000	33.60	48.00	dynd70102		medline	same	
G3	MINERAL OIL - HEAVY	moore	1.5300	18.36	12.00		89074	avon	172-306	
H1	IRRIGATION SETS	jml	0.6950	13.90	20.00	amsaa-136		amsino	as-136	
H2	NORMAL SALINE - 100 ml	medline	0.4479	21.5	48	rds30296		medline	same	
H3	NORMAL SALINE - 3 ml (100/bx)	mohawk	6.8500			ea 200-39		hudson	same	
I1	CATHETERS - 14/5	jml	0.6900	6.90	10.00	dy4934		dynarex	same	
I2	CATHETERS - 16/5	jml	0.6900	6.90	10.00	dy4936		dynarex	same	
I3	CATHETERS - 18/5	jml	0.6900	6.90	10.00	dy4938		dynarex	same	
I4	CATHETERS - 16/30	jml	0.6900	6.90	10.00	dy4956		dynarex	same	
I5	CATHETERS - 18/30	jml	0.6900	6.90	10.00	dy4958		dynarex	same	
I6	CATHETERS - 20/5	jml	0.6900	6.90	10.00	dy4950		dynarex	same	
I7	CATHETERS - 20/30	jml	0.6900	6.90	10.00	dy4960		dynarex	same	
I8	CATHETERS - 22/5	jml	0.6900	6.90	10.00	dy4942		dynarex	same	
I9	CATHETERS - 22/30	jml	0.6900	6.90	10.00	dy4962		dynarex	same	
I10	CATHETERS - 24/5	jml	0.6900	6.90	10.00	dy4944		dynarex	same	
I11	CATHETERS - 24/30	jml	0.6900	6.90	10.00	dy4964		dynarex	same	
I12	CATHETERS - 16/5 SILVER	medline	7.6000	76.00	10.00	dynd141016		medline	same	
I13	CATHETERS - 16/30 SILVER	medline	7.9000	79.00	10.00	dynd141216		medline	same	
I14	CATHETERS - 18/5 SILVER	medline	7.6000	76.00	10.00	dynd141018		medline	same	
I15	CATHETERS - 18/30 SILVER	medline	7.9000	79.00	10.00	dynd141218		medline	same	
I16	STRAIGHT CATHETER SETS	medline	1.4210	28.42	20.00	dynd1816		medline	same	
I17	DRAINAGE BAGS	medline	0.9750	19.50	20.00	syms1674		medline	same	
I18	INSERT TRAYS - 30cc	mohawk	1.1930	23.86	20.00		4927	dynarex	same	
I19	INSERT TRAYS - 10cc Foley	mohawk	1.4570	29.50	20.00		4926	dynarex	same	
I20	LEG BAGS	mohawk	0.4833	22.30	48.00		4281	dynarex	same	
I21	BACTERIOSTATIC WATER - 30 ml	mohawk	1.1000	27.50	25.00	ca-25		hospira	same	
I22	Foley catheter leg holder- leg band	medline	0.6883	8.26	12.00	dynd168000		medline	same	
J1	RISAMINE OINTMENT	AWARDED ON OTC BID								
J2	BACITRACIN OINTMENT	jml	1.0700	1.07		ea ax102bo		new world	b01	
J3	CETAPHIL CREAM 3OZ	Awarded on OTC bid								
J4	KY JELLY	moore	4.5600	54.72	12.00		15125	dynarex	1250.0000	
J5	VASELINE 13 oz TUB	moore	1.5000	54.00	36.00	axi603235		new world	ps13	
J6	ALOEVESTA LOTION av2(48/cs)	medline	0.6167	37.00	60.00	mnc092m0i04		medline	same	
J7	BAZA ANTIFUNGAL CREAM 2OZ	medline	2.5221	60.53	24.00	mnc095632		medline	same	
J8	BABY OIL (96/case)	jml	0.5000	30.00	60.00	nwba4		new world	fo4	
K1	MOUTHWASH (60/case)	medline	0.2383	14.30	60.00	ctr000413		medline	same	
K2	DENTURE ADHESIVE (72/case)	jml	1.3200	15.84	12.00	dy4865		dynarex	4865.0000	
K3	DENTURE CLEANSING TABLETS(24/cs)	jml	0.0247	53.28	2,160.00	dy4878		donovan	4878.0000	
K4	DENTURE CUPS (250/case)	medline	0.1118	27.95	250		dynd70293	medline	same	
K5	DISPOSABLE RAZORS (500/case)	jml	0.0710	71.00	1,000.00	nwtwin		new world	ra2	
K6	SHAVING CREAM (144/case)	medline	0.4306	62.00	144.00	mnc095014		medline	same	
K7	TOOTHBRUSHES (144/case)	mms	0.0425	61.18	1,440.00	dontb28		donovan	tb28	
K8	TOOTHETTES (4/case)	jml	0.0658	65.80	1,000.00	sag5602		donovan	1219.0000	
K9	Donovan Gel Toothpaste (144/cs)	jml	0.1139	16.40	144.00	nwfm-6		new world	fm-6	
K10	SHOWER CAPS (200/case)	mms	0.0382	76.47	2,000.00	donsco1		donovan	sc01	
K11	MENNEN SPEEDSTICK (12/cs)	medline	1.9400	23.28	12.00		94002			
K12	LADY SPEEDSTICK B5 (12/cs)	medline	1.7300	20.76	12.00		96299	MENNEN	SAME	
K13	FINGERNAIL CLIPPERS	medline	0.2200	5.28	24.00	teini1121				

K14	TOENAIL CLIPPERS	medline	0.4400	5.28	12.00	te1n1122			
K15	COMBS (144/bag)	jml	0.0219	3.15	144.00	dy4883	ynarex	same	
K16	HAIRBRUSHES (24/case)	mohawk	0.2900	6.96	24.00	hb-01	donovan	same	
K17	BABY SHAMPOO	mohawk	0.7003	33.61	48.00	ts4494	donovan	same	
K18	PERI PADS (Maxi) (12pkgs/case)	jml	0.0757	21.80	168.00	kd2022a	kendall	same	
K19	EMERY BOARDS	jml	1.7500	1.75	144.00	dy4895	dynarex	same	
K20	BASIS SOAP (24bars/case)	NOT AWARDED-							
K21	Slipper Sock MED- 48pr/cs BLUE	medline	0.4896	23.50	48.00	mdt211218mi	medline	same	
K22	Slipper Sock LG- 48pr/cs TAN	medline	0.4896	23.50	48.00	mdt21121811	medline	same	
K23	Slipper Sock XLG- 48pr/cs GREY	medline	0.4896	23.50	48.00	mdt2112181xi	medline	same	
L1	NEEDLES - 18G 1"	mms	0.0307	3.07	100.00	bd305195	BD	same	
L2	NEEDLES - 19G	mms	0.0308	3.08	100.00	bd305186	BD	same	
L3	NEEDLES - 20G	mms	0.0307	3.07	100.00	bd305176	BD	same	
L4	NEEDLES - 21G	mms	0.0331	3.31	100.00	bd305165	BD	same	
L5	NEEDLES - 22G	mms	0.0331	3.31	100.00	bd305156	BD	same	
L6	NEEDLES - 23G	mms	0.0361	3.61	100.00	bd305145	BD	same	
L7	NEEDLES - 25G	mms	0.0361	3.61	100.00	bd305122	BD	same	
L8	LOCKING SYRINGE W/NEEDLE22G 1"3CC	mms	0.1493	14.93	100.00	bd309596	BD	same	
L9	Monoject SYRINGES - 6 CC (50/bx)	mms	0.0389	3.89	50.00	ken8881516937	kendall	same	
L10	Monoject SYRINGES -12 CC (80/bx)	mms	0.0710	7.10	80.00	ken8881512878	kendall	same	
L11	Monoject SYRINGES -20 CC (50/bx)	mms	0.1149	11.49	50.00	ken8881520657	kendall	same	
L12	Monoject SYRINGES -35 CC (30/bx)	mms	0.0837	8.37	30.00	ken8881535762	kendall	same	
L13	Monoject SYRINGES -60 CC (20/bx)	mms	0.0805	8.05	20.00	ken8881560125	kendall	same	
L14	SYRINGES-3CC 22G	mms	0.3076	30.76	100.00	ret10341	retractable	same	
L15	SYRINGES-3CC 23G	mms	0.3076	30.76	100.00	ret10311	retractable	same	
L16	SYRINGES-3CC 25G	mms	0.3076	30.76	100.00	ret10301	retractable	same	
L17	INSULIN SYR. 1cc	mms	0.3694	36.94	100.00	ret10211	retractable	same	
L18	TS SYRINGES 25G 5/8	mms	0.3694	36.94	100.00	ret10151	retractable	same	
L19	Monoject Insulin SYR.1/2cc	jml	0.1720	86.00	500.00	kd511136	monoject	888151136.0000	
L20	1QT SYRINGE CONTAINER	jml	3.0750	61.50	20.00	xd8303sa	kendall	same	
L21	5QT SYRINGE CONTAINER-IN RM	mohawk	3.2000	64.00	20.00	8507sa	kendall	same	
M1	OXYGEN CANNULAS (50/box)	medline	0.2692	13.46	50.00	999309	medline	same	
M2	OXYGEN MASKS	mohawk	0.5590	27.95	50.00	hcs4514	dynarex	same	
M3	AEROSOL MASKS	medline	0.3760	18.80	50.00	hcs46308	dynarex	same	
M4	OXYGEN TUBING	medline	0.2024	10.12	50.00	hcs4507	medline	same	
M5	o2 SUPPLY LINE ADAPTER 200/PK	medline	0.1105	22.10	200.00	hcs85100	medline	same	
M6	NEBULIZERS	mms	0.5008	25.04	50.00	all81400	B&F	same	
M7	SUCTION TUBING - PRE/CUT	mohawk	0.4300	21.50	50.00	4686	dynarex	same	
M8	PF HUMIDIFIER BOTTLE - 500ML	mohawk	1.7900	21.50	12.00	2620	airlife	same	
M9	Distilled water gallons	mms	1.1583	6.95	6.00	kswwatngl	kentwood	same	
M10	Cannula Protective Ear Cover-Prs	medline	0.5480	27.50	50.00	hcs0440	medline	same	
M11	SUCTION CATHETER - 14 FR	medline	0.2700	27.00	100.00	dynd41902	medline	same	
M12	SUCTION CATHETER - YANKAEUR	moore	0.4300	21.50	50.00	82309	amsino	as835	
M13	DISPOSABLE SUCTION BOTTLES	moore	0.4300	21.50	50.00	82309	amsino	as835	
N1	PROBE COVERS-FILAC(25 box/shv)	not awarded							
N2	GENIUS PROBE COVERS (20bx/cs)	not awarded							
N3	Filac3000EZ ProbeCovers (25bx/slv)	mohawk	0.0255	12.75	500.00	500500	kendall	same	
N4	GENIUS 2 PROBE COVERS (22bx/cs)	mms	0.0506	106.87	2,112.00	ken303030	kendall	same	
O1	Asencia CONTOUR CONTROL SOL-NORM	medline	5.5000	5.50	bx	mph1560	medline	same	
O2	Asencia CONTOUR GLUCOMETER STRIPS	medline	7.4200	69.04	bx	mph1550	medline	same	
O3	BLOOD LANCETS Microtainer	medline	13.8000	138.00	100.00	MPHSTSID28	MEDLINE	SAME	
P1	Smith & Nephew Skin Prep Wipes	mms	0.0648	64.83	50/bx-20bx	UNI420400	S&N	SAME	
P2	TUCKS	mohawk	2.9500		ea	143250	birchwood	same	
P3	SUTURE REMOVAL SETS	medline	0.4100	20.50	50.00	otc030898	medline	same	
P4	STAPLE REMOVAL SETS	medline	0.6800	34.00	50.00	mds707555	medline	same	
P5	CEPACOL LOZENGES - PK9(72/cs)	moore	0.6108	43.98	576.00	16670	beckit/benkison	63824-0712-98	
P6	Safety pins #2	mms	0.0071	10.25	1,440.00	grf0309-2c	graham field	same	

P7	SHROUDS (10/case)	medline	2.3750	57.00	24.00	non70510	medline	same
P8	Reg Iso Masks-NO SHIELD(50/bx)	3m	0.0433	26.00	600.00	dy2201	dynarex	same
P9	INCONTINENT PADS-LINERS	medline	0.1935	15.48	80.00	msc32250	medline	same
Q1	STRAWS (25/case)	mohawk	0.0036	36.40	10,000.00		dynarex	same
Q2	SPOONS	medline	0.0072	7.25	1,000.00	non042201	medline	same