



Broome County Division of Purchasing

Debra A. Preston, County Executive . John A. Flynn, Jr., Director of Purchasing

NOTICE OF BID RENEWAL

December 23, 2014

To Whom It May Concern:

This shall advise you that the Board of Acquisition and Contract approved the following bid renewal of your bid on December 23, 2014:

BID TITLE: Catalog Bid for Office Furniture for all BC Departments & open to the Political Subdivisions
BID #: 2011-091
CA#: 2308
TERM: 1/1/15 to 12/31/15
RENEWAL: One optional one year renewal remains thru 12/31/16
AMOUNT: See attached listing

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

If you have not submitted the proper insurance certificate, please send/fax a copy to Robert Murphy, Risk Manager, Broome County Office of Risk Management, County Office Building, 3rd Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009.

IMPORTANT: Please include the *bid title* and *bid number* on the insurance certificate.

Very truly yours,

John A. Flynn, Jr.
Director of Purchasing

JAF:snr
Attachment(s)

C: Purchasing - Bid File

AWARDED VENDORS:

AFC Industries, Inc.
13-16 133 Road Place
College Point, NY 11356
Phone: 718 747-0237, X1204
800 #: 663-3412
Fax #: 718-747-0726

Churchill Corporate Services, Inc.
56 Utter Avenue
Hawthorne, NJ 07506
Phone: 973 636-9406
800 #: 941-7458
Fax #: 973 636-0179

ErgoGenesis, LLC
1 BodyBilt Place
Navasota, TX 77868
Phone: 936 825-1700
800 #: 364-5299
Fax #: 936 825-1725

PS Furniture Inc.
223 N. Water Street, Suite 350
Milwaukee, WI 53202
Phone: 414 224-3045, X201
Fax #: 414 224-3099

Staples Contract & Commercial, Inc.
dba: Business Interiors by Staples
5793 Widewaters Parkway, Suite 100
Syracuse, NY 13214
Steven Boczulak
steven.boczulak@staples.com
Phone: 877 482-8034, X233
800#: 877 482-8034, X233
Fax #: 508 305-8288

Superior Office Interiors
225 Wilkinson Street
Syracuse, NY 13204
Phone: 315 422-1076
800 #: 560-1801
Fax #: 315 422-0620

Syracuse Office Environments
375 Erie Boulevard, West
Syracuse, NY 13202
Phone: 315 476-9091
800 #: 836-0216
Fax #: 315 476-9094

Upstate Office Furniture
718 Azon Road
Johnson City, NY 13790
Phone: 722-9234
Fax #: 722-3148

FURNITURE CATALOG BID - AWARDS (PAGE 1 of 2)

VENDOR	CATALOG	DISCOUNT % OFF	DESCRIPTION
1.) SYRACUSE OFFICE ENVIRONMENTS	THE FURNITURE BOOK	46.90%	PURPLE TAB PAGES ONLY FULL LINE FURNITURE MANY MANUFACTURERS REPRESENTED
	X HAWORTH	58%	SYSTEM FURNITURE, CASEGOODS & IMPROV SEATING
	X CHERRYMAN	45%	FULL LINE FURNITURE
2.) STAPLES	THE FURNITURE BOOK	50.25%	GREEN TAB PAGES ONLY FULL LINE FURNITURE MANY MANUFACTURERS REPRESENTED
	X MAXON	55%	WORKPLACE SYSTEMS
	X HON	56%	FULL LINE FURNITURE
3.) ERGOGENESIS	X ERGOGENESIS BODYBILT	54%	ERGONOMIC CHAIRS / SEATING
	X ERGOGENESIS ERGOFUSION	48%	ERGONOMIC WORKPLACE TOOLS
4.) CHURCHILL CORPORATE SERVICES	CHURCHILL CATALOG	7-22%	FULL LINE FURNITURE - MANY MANUFACTURERS WITH VARIOUS DISCOUNTS - MANUFACTURERS ACCEPTED ADELPHIA, AURORA, BOSS, FIRST OFFICE, LESRO, NATALEX, OFFICE SOURCE, PACKARD SYSTEMS, REAL OFFICE, RUDNICK, AND SAUDER.
5.) AFC INDUSTRIES	X AFC INDUSTRIES	5%	ERGONOMIC ENVIRONMENTS IN HEALTH CARE
6.) STAPLES	USS CATALOG	40%	FULL LINE FURNITURE - MANY MANUFACTURERS - ACCEPTED ONLY AMPLIVOX, BALT, BARRICKS, COSCO, DIVERSIFIED, ICEBERG, JONTICRAFT, LA-Z-BOY, PROGRESSIVE, SENTRY
	X ALLSTEEL	59-64%	FULL LINE FURNITURE - ACCEPT ALL EXCEPT ACUITY, INSPIRE SEATING & ALIGN, WOOD VENEER PRODUCTS
	X HON	56%	FULL LINE FURNITURE - ONLY FILING/STORAGE AND PANELS/SYSTEMS ACCEPTED
	X NATIONAL OFFICE FURNITURE	54%	FULL LINE FURNITURE
	X GLOBAL	53-58%	FULL LINE FURNITURE
	STAPLES ADVANTAGE	40%	FULL LINE FURNITURE - MANY MANUFACTURERS -
	OFFICE FURNITURE CATALOG		STAPLES BRANDED PRODUCTS

FURNITURE CATALOG BID - AWARDS (PAGE 2 of 2)

VENDOR	CATALOG	DISCOUNT % OFF	DESCRIPTION
SUPERIOR OFFICE INTERIORS	USS CATALOG	42%	FULL LINE FURNITURE - MANY MANUFACTURERS -
	ALERA	52%	ACCEPTED ALL EXCEPT AMPLIVOX, BALT, BARRICKS, COSCO, DIVERSIFIED, ICEBERG, JONTICRAFT, LA-Z-BOY PROGRESSIVE AND SENTRY
	X ALLSTEEL	56%	FULL LINE FURNITURE - ACCEPTED ONLY ACUITY, INSPIRE SEATING AND ALIGN, WOOD VENEER PRODUCTS
PS FURNITURE	X PS FURNITURE	42%	PORTABLE STACKABLE TABLES, SEATING, LECTERNS
UPSTATE OFFICE FURNITURE	OFFICE FURNITURE USA	50%	FULL LINE - MANY MANUFACTURERS - ALL ACCEPTED
<p>*PLEASE NOTE THAT PRODUCT FROM INDIVIDUAL AWARDED MANUFACTURERS (MARKED WITH AN X) CAN NOT BE PURCHASED FROM ANY OF THE MULTI MANUFACTURER CATALOGS. *BROOME COUNTY RESERVES THE RIGHT TO BUY OFF NYS CONTRACTS. *ALL PRICING INCLUDES INSIDE DELIVERY AND SETUP *THIS CONTRACT IS OPEN TO ALL BROOME COUNTY POLITICAL SUBDIVISIONS</p>			