



State of New York  
County of Broome Government Offices

Division of Purchasing

Jason T. Garnar, County Executive · Robin Laabs, Director

**Notice of Bid Award**

January 8, 2020

Clean Harbors Environmental Services, Inc.  
6741 VIP Parkway  
Syracuse, NY 132110

Whom It May Concern,

This shall advise you that on 01/08/20, the Board of Acquisition and Contract approved the following:

Bid Title: 2019-107Transportation & Recycling of end of life Electronics

CA #:1732-157

Term: 1/1/20-12/31/21-Three(3) optional one-year renewals through 12/31/24

Amount: NTE: \$235,000.00 initial term with renewal amounts based upon CPI increase for successive renewals.

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

**If you have not submitted the proper insurance certificate, please send a copy to Thomas Dellapenna, Risk Manager, Broome County Office of Risk Management, County Office Building, 3rd Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009**

**IMPORTANT: Please include the bid title and bid number on the insurance certificate.**

Very truly yours,

Robin Laabs  
Director

Cc: Jeanne Bourque – Risk  
Deb Smith – Solid Waste  
Purchasing File

BROOME COUNTY  
PROPOSAL SHEET  
FOR  
ALL INCLUSIVE  
TOTAL CONTRACT  
(A + B + C)

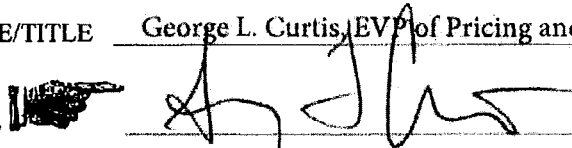
This cost proposal is for the total contract, including all three of the individual separate contracts. This proposal must include a cost for each of the separate contracts totaling one all-inclusive price. Contractors should submit a price for each of the separate contracts on the following cost proposal sheets. The individual cost proposals however may or may not equal the all-inclusive total price.

A.	Collection, consolidation, transportation, and disposal of household and CESQG hazardous waste.	\$ <u>111,520.87</u>
B.	Transportation and disposition of household batteries.	\$ <u>11,006.21</u>
C.	Transportation, recycling and disposition of fluorescent and HID lamps, and PCB ballasts.	\$ <u>18,549.60</u>
	<b>All Inclusive Total Price</b>	\$ <u>141,076.68</u>

FIRM NAME Clean Harbors Environmental Services, Inc.

ADDRESS 6741 VIP Parkway  
Syracuse, NY 13211

PRINT NAME/TITLE George L. Curtis, EVP of Pricing and Proposals

SIGNATURE  \_\_\_\_\_

PHONE: 315-741-3272 FAX: 315-455-2451

**PLEASE NOTE:** Award will be based upon the TOTAL amount. If collected amounts should vary from the estimate, the actual payment will be based on the per unit charge.

**BIDDERS MUST SUBMIT THIS ORIGINAL SHEET WITH THE PROPOSAL.**

BROOME COUNTY  
PROPOSAL SHEET  
FOR  
COLLECTION, CONSOLIDATION, TRANSPORTATION  
& DISPOSAL OF HOUSEHOLD & CESQG HAZARDOUS WASTE

A 1. **Operations/Collections and consolidation:**

Unit cost for personnel to staff the collections and consolidation.

Per Person/hr. \$ 55.00 X 3 people X 7 hr/collection X 32 collections = \$ 36,960.00

Travel Time per person per hour \$ 55.00 X 3 people X 3 hours = \$ 495.00

A 2. **Operations/Transportation:** Fixed price for transportation per scheduled pick ups, including personnel cost for performance of scope of service, set-up and equipment cost.

\$1,400.00 X 4\*      \$5,600.00

A 3. **Per Drum (55-gallon or equivalent) Disposal Cost:** Unit cost, including all manifesting labeling charges, equipment and disposal costs \*\*

Consolidate/Overpacked    \$ 106.49    X 100    \$ 10,649.00

Bulk/Lab Packed            \$ 254.26    X 225    \$ 57,208.50

A 4. **Other Disposal Costs:** Charges for "special wastes"\*\*\*

Mercury Compounds \$429.07\*  
Reactive Labpacks \$179.30\*

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SIGNATURE  \_\_\_\_\_

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**PLEASE NOTE:** Award will be based upon the TOTAL amount. If collected amounts should vary from the estimate, the actual payment will be based on the per unit charge quoted per shipment for transportation, and the per drum charge for 55-gallon drums (or equivalents) actually shipped.

- \* The estimated number of pick-ups per year is four (4); additional pick-ups may be scheduled on an as needed basis.
  - \*\* Represents the estimated number of 55-gallon drums (or equivalents) of hazardous wastes to be picked up and disposed of by the Contractor.
  - \*\*\* To be considered responsive, Special Waste type pricing must be listed on the variation and justification sheet and an estimated amount based on the waste stream projected in this bid shall be provided by the bidder. Special Waste type unit price multiplied by the volume projected by the bidder must be included in the TOTAL bid cost.
- \*Rates are for 5 gallon pails
- NOTE: Special Waste type pricing must be listed as an exception and may be considered as such.

**BIDDERS MUST SUBMIT THIS ORIGINAL SHEET WITH THE PROPOSAL.**

BROOME COUNTY  
PROPOSAL SHEET  
FOR  
**TRANSPORTATION & DISPOSITON OF HOUSEHOLD DRY-CELL BATTERIES**

**B 1. Per Drum (55 gallon) Disposal Cost:**

Unit cost, including all labeling charges, sorting equipment and recycling, recovery, deactivation, incineration and/or disposal costs.

Alkaline Batteries	\$ <u>304.25</u>	X 30*	\$ <u>9,127.50</u>
Nickel Batteries	\$ <u>304.25</u>	X 4*	\$ <u>1,217.00</u>
Sealed Lead-Acid Batteries	\$ <u>95.61</u>	X 3*	\$ <u>286.83</u>
Lithium Batteries	\$ <u>124.96*</u>	X 3*	\$ <u>374.88</u>

\* Shipped via Big Green Box Program, 43 lbs max.

B 2. **Transportation Cost-flat fee, per pick up:** \$ 0.00\*\* X 3\*\* \$ 0.00  
 \*\* Ship with HHW material same pickup.

B3. **Other-** (please specify) \$300.00 flat fee if batteries shipped separate \$ 0.00

from HHW materials. Alternative Mixed battery (no lithium or Hg)  
price \$392.00/55 gm if not segregated.

**TOTAL FOR B 1, 2 & 3:** \$ 11,006.21

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\* Represents the estimated number of (55 gallon) drums of hazardous materials to be collected and disposed of by the Contractor annually.

\*\* Represents the estimated number of annually scheduled pick-ups.

PLEASE NOTE: Award will be based upon the TOTAL amount. If collected amounts should vary from the estimate, the actual payment will be based on the quoted per drum charge for (55gallon) drums actually and the per pick up transportation fee. Any other costs should be considered fixed and will not be adjusted.

**BIDDERS MUST SUBMIT THIS ORIGINAL SHEET WITH THE PROPOSAL.**

BROOME COUNTY  
COST PROPOSAL SHEET  
FOR

**TRANSPORTATION & DISPOSITON OF FLUORESCENT LAMPS AND PCB BALLAST**

C 1. **Disposal Cost:** Unit cost, including all labeling charges, recycling, recovery, and/or disposal, provision of cartons/drums for shipment and insurance costs.

<b>Fluorescent Lamps:</b>	Cost per drum	\$ <u>371.67</u>	X	30 drums*	\$ <u>11,148.60</u>
<b>High Pressure Mercury Vapor/Sodium Lamps:</b>	Cost per Pound	\$ <u>3.69</u>	X	500 pounds*	\$ <u>1,845.00</u>
<b>CFL:</b>	Cost per Pound	\$ <u>1.64</u>	X	200 pounds*	\$ <u>328.00</u>
<b>Misc. Shaped Bulbs:</b>	Cost Per Pound	\$ <u>1.64</u>	X	200 pounds*	\$ <u>328.00</u>

C 2. **PCB Ballast:** Unit price for transportation, recycling & disposal cost, provision of drums & insurance.

Cost per pound \$ 0.98 X 5,000 pounds\* \$ 4,900.00

C 3. **Transportation Cost- Flat Fee per Pickup:** \$ 0.00 \*\* X 3\*\* \$ - 0.00  
 \*\* Ship with HHW material, same pickup.

C 4. **Other-** (please specify) \_\_\_\_\_ \$ 0.00

\$300.00 flat fee if lamps and ballast shipped separate from HHW materials.

**TOTAL FOR C 1, 2, 3 & 4:** \$ 18,549.60

NOTE: Please indicate minimum shipment requirements: Lamps \$ 68.00 per shipment.  
 Ballasts \$ 343.00 per 55DM

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\* Represents the estimated amount of material disposed of by the Contractor annually.  
 \*\* Represents the estimated number at scheduled pick-ups annually.  
 PLEASE NOTE: Award will be based upon the TOTAL amount. If collected amounts should vary from the estimate, the actual payment will be based on the quoted per item charge and the per pick up transportation fee. Any other costs should be considered fixed and will not be adjusted.

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