

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT
November 26, 2019

A meeting of the Broome County Board of Acquisition and Contract was held on Tuesday, November 26, 2019, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The minutes for this meeting are set forth below.

MEMBERS PRESENT: K. McManus, L. Boulton, A. Martin

ALSO PRESENT: A. Suer, Law Dept.; C. Secor, Purchasing Dept.; R. Holdrege, M. Czebiniak, Sheriff's Office; J. Dadamio, Security; J. Dutcher, Information Technology; H. Burton McCrory, Executive Office; M. Heefner, Aviation; R. Kaufman, Health Dept.; G. Bucciarelli, OMB

1. The Board reviewed and approved the minutes of the meeting held on November 13, 2019, as prepared and presented.

The Board accepted the following Walk Around Approvals:

1a. CDW-G; Purchase IT equipment for move to Sears Building; J. Dutcher, Information Technology; One-time purchase; NTE \$20,137.70; CA 1236-131; 10020001.1010.6004056; **BAC ACTION: Approved, Law Dept. to process**

1b. Sirius Computer Solutions; Software maintenance for Barracuda spam firewall appliances; J. Dutcher, Information Technology; 8/27/19-8/26/20; NTE \$8,719.36; 10020001.1010.6004193; **BAC ACTION: Approved, Law Dept. to process**

1c. Sirius Computer Solutions; Purchase three (3) stacked switches required for Sears Building; J. Dutcher, Information Technology; One-time purchase; NTE \$30,563.50; 10010001.1010.6002503; **BAC ACTION: Approved, Law Dept. to process**

2. **VENDOR:** Douglas Malarkey
DESCRIPTION: Lease of building and space at Greater Binghamton Airport
REQUESTED BY: M. Heefner, Aviation
TERM: 12/1/19-11/30/22 - Optional one (1) year renewals
COST: NTE \$225.00/month revenue for 36 months w/ escalator for current market rate after year 3
BAC ACTION: Approved, Law Dept. to process
CA 1-306-82a
BUDGET LINE: 28010005.2010.5000146

3. **VENDOR:** Kevin Valenta Aircraft Holding Company, LLC
DESCRIPTION: Lease of Airport T Hangar #7
REQUESTED BY: M. Heefner, Aviation
TERM: One year from signing and month to month thereafter
COST: Revenue per rental rates as established by the Broome County Legislature
BAC ACTION: **Approved, Law Dept. to process**
CA 1-306-88
BUDGET LINE: 28010005.2010.5000146

4. **VENDOR:** Dalrymple Gravel & Contracting Company, Inc.
DESCRIPTION: CO#1 to extend contract end date through 5/1/20 and release partial retainage
REQUESTED BY: M. Heefner, Aviation
TERM: NTP through 5/1/20
COST: NTE \$166,861.38/retainage
BAC ACTION: **Approved, Law Dept. to process**
CA 1-2311
BUDGET LINE: 28010005.2012.2820071

5. **VENDOR:** Joel Lalone Consulting
DESCRIPTION: Tobacco-free communities survey
REQUESTED BY: R. Kaufman, Health
TERM: 12/1/19-4/30/20
COST: NTE \$12,000.00
BAC ACTION: **Approved, Law Dept. to process**
CA 10-911
BUDGET LINE: 25010004.1011.6004146

- ITEM #6 PULLED FROM AGENDA BY DEPARTMENT**
6. **VENDOR:** Joe Basil Chevrolet, Inc.
DESCRIPTION: NYS Contract #PC66681-Purchase of three (3) new and unused pickup trucks
REQUESTED BY: D. Smith, DSWM
TERM: 11/15/19-2/28/20
COST: NTE \$85,831.87
CA 11-2376
BUDGET LINE: 3804.2020.6002303

7. **VENDOR:** Various
DESCRIPTION: Bid #2019-098 - Purchase of plow blades, shoes, & salt spreader chains
REQUESTED BY: S. Brown, DPW
TERM: 11/26/19-4/30/20
COST: Per attached pricing

BAC ACTION: Approved, Purchasing Dept. to process
CA 11-2310
BUDGET LINE: Various

8. **VENDOR: Verra Mobility**
DESCRIPTION: Best Value Contract - Provide school bus stop arm camera equipment including administrative support, service, maintenance and upgrades
REQUESTED BY: J. Dadamio, Security
TERM: Contract signing through 12/1/24 - Optional renewals in 5-year increments
COST: No cost to County
BAC ACTION: Approved, Law Dept. to process
CA 11-2530
BUDGET LINE: N/A

9. **VENDOR: SHI International**
DESCRIPTION: Co-Op Contract #2018011-02 - Purchase of one (1) Soter RS full body scanning system for the BC Jail
REQUESTED BY: D. Harder, Sheriff's Office
TERM: Five (5) years from date of installation
COST: NTE \$122,916.00
BAC ACTION: Approved, Law Dept. to process
CA 12-723
BUDGET LINE: 94000099.6170.4660034

10. **VENDOR: Cummins Sales & Service**
DESCRIPTION: Purchase of OEM parts and labor for Cummins Equipment - Single Source
REQUESTED BY: G. Kilmer, Transit
TERM: 1/1/20-12/31/20
COST: EST NTE \$75,000.00 (\$60,000.00/parts & \$15,000.00/labor)
BAC ACTION: Approved, Law Dept. to process
CA 14-389
BUDGET LINE: 31010105.2040.6004040

11. **VENDOR: NYS Industries for the Disabled (NYSID)**
DESCRIPTION: Amend to extend pick up and delivery of laundry at Willow Point for six months
REQUESTED BY: R. Laabs, Purchasing
TERM: New Term: 1/1/19-6/30/20
COST: EST NTE \$280,000.00 (0.5309/lb. linen; 0.0936 / ea. washcloths)
BAC ACTION: Approved, Law Dept. to process
CA 17-516
BUDGET LINE: 27030304.2050.6004121

12. VENDOR: SEPP, Inc.
DESCRIPTION: Lawn care, snow & ice removal the Northern Broome Senior Center
REQUESTED BY: L. Schuhle, OFA
TERM: 1/1/20-12/31/20
COST: NTE \$10,750.00
**BAC ACTION: Approved, Law Dept. to process
CA 292-381b
BUDGET LINE: 34010006.1010.6004117**
13. VENDOR: Our Lady of Lourdes Hospital
DESCRIPTION: Use of autopsy rooms
REQUESTED BY: R. Behnke, Law Dept.
TERM: 1/1/20-12/31/20
COST: NTE \$400.00 per autopsy
**BAC ACTION: Approved, Law Dept. to process
CA 477a
BUDGET LINE: 11010001.1010.6004406**
14. VENDOR: Integrated Systems
DESCRIPTION: NYS Contract #PT68774 - 1 link bridgewave warranty extension & wireless support services
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/20-12/31/20
COST: NTE \$7,442.00 (\$4,750.00 support & \$2,692.00 warranty ext.)
**BAC ACTION: Approved, Law Dept. to process
CA 1236-200b
BUDGET LINE: 10020001.1010.6004193**
15. VENDOR: Dell Marketing LP
DESCRIPTION: NYS Contract #PS68202 - Amend to upgrade 150 M365 F1 licenses to M365 E3
REQUESTED BY: K. Andrews, Information Technology
TERM: 4/1/19-3/31/22
COST: NTE \$1,590,599.24 - Additional \$83,086.50
**BAC ACTION: Approved, Law Dept. to process
CA 1236-204a
BUDGET LINE: 10020001.1010.6004055**

16. VENDOR: AT&T Mobility
DESCRIPTION: NYS Contract #PS68689 - FirstNet mobile pooled smartphone plans for OES & police departments
REQUESTED BY: K. Andrews, Information Technology
TERM: Month to Month
COST: EST NTE \$2,500.00 /month at \$34.99/line plus taxes and fees (per attached rates)
**BAC ACTION: Approved, Law Dept. to process
CA 1236-460a
BUDGET LINE: 10020001.1010.6004101**
17. VENDOR: BC Flyfishers, Inc.
DESCRIPTION: Donation to BC Flyfishers program
REQUESTED BY: B. Vojtisek, Veterans
TERM: One-time donation
COST: NTE \$12,000.00
**BAC ACTION: Approved, Law Dept. to process
CA 2820
BUDGET LINE: 36000006.1010.6004146**

NEXT MEETING: December 11, 2019

There being no further business at hand, the meeting was adjourned at 11:06 a.m.



Ann Marie Suer, Secretary
Board of Acquisition and Contract