

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT  
August 26, 2020

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A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, August 26, 2020, at 11:00 a.m., via Zoom online format. The minutes for this meeting are set forth below.

MEMBERS PRESENT: J. Knebel for K. McManus, H. Miller for L. Boulton, R. O'Donnell

ALSO PRESENT: A. Suer, Law Dept. R. Laabs, Purchasing; K. Andrews, Information Technology; D. Smith, SWM; B. Murphy, Employment and Training; P. Memos, District Attorney; Neal Haight, Emergency Services; M. Craig, Transit; M. Tanzini, Legislature

1. The Board reviewed and approved the minutes of the meeting held on August 12, 2020, as prepared and presented.

The Board accepted the following Walk Around Approvals:

1a. United Health Services Hospitals, Inc.; Communicable disease isolation; R. Kaufman, Health Dept.; 8/3/2020-8/12/2020; NTE \$9,000.00; CA 10-1026; 25010004.1011.6004146:  
**BAC ACTION: Approved, Law Dept. to process**

2. VENDOR: Municipal Emergency Services  
DESCRIPTION: Purchase of washer and dryer  
REQUESTED BY: M. Ponticiello, Emergency Services  
TERM: One-time purchase  
COST: NTE \$11,698.00  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 20-Misc.**  
**BUDGET LINE: 20010003.1010.6002079**

3. VENDOR: Sabre Industries, Inc.  
DESCRIPTION: Bid #2019-058 - Purchase of equipment shelters tower sites 5-9 - low bidder  
REQUESTED BY: M. Ponticiello, Emergency Services  
TERM: 8/26/2020-8/31/2021  
COST: NTE \$430,500.00  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 20-54a**  
**BUDGET LINE: 10020001.5202.6002503**

4. **VENDOR:** Key Branding Labs  
**DESCRIPTION:** Social Media Outreach services  
**REQUESTED BY:** R. Murphy, Employment & Training  
**TERM:** 10/1/2020-9/30/2021  
**COST:** NTE \$11,700.00 @ \$975.00/month  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 1073-227**  
**BUDGET LINE:** 33020003.3131.6004162-6004139
  
5. **VENDOR:** Human Services Consulting & Training (HSCT)  
**DESCRIPTION:** Professional development and online training for OET employees  
**REQUESTED BY:** R. Murphy, Employment & Training  
**TERM:** 10/1/2020-3/31/2021  
**COST:** NTE \$12,000.00  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 1073-228**  
**BUDGET LINE:** 33020006.3131.6004162
  
6. **VENDOR:** Sirius Computer Solutions  
**DESCRIPTION:** NYS Contract #PM20800 - Smartnet support agreement  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** 9/1/2020-8/31/2021  
**COST:** NTE \$81,128.09  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 1236-406**  
**BUDGET LINE:** 10020001.1010.6004192
  
7. **VENDOR:** Sirius Computer Solutions  
**DESCRIPTION:** NYS contract #PM20800 - Amendment to add Mental Health to the Flex Enterprise agreement  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** 9/1/2020-8/31/2024  
**COST:** NEW NTE \$414,299.14 @ \$83,265.16/yr. (Additional \$2,026.66/yr. - \$8,106.64 over remaining 4 yrs. of contract)  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 1236-406a**  
**BUDGET LINE:** 10020001.1010.6004192
  
8. **VENDOR:** Sirius Computer Solution  
**DESCRIPTION:** NYS Contract #PM20800 - Security Enterprise agreement  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** 9/1/2020-8/31/2025  
**COST:** NTE \$313,641.15 @ \$62,728.23 per year  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 1236-406b**  
**BUDGET LINE:** 10020001.1010.6004192

9. VENDOR: iTouch Biometrics  
DESCRIPTION: Replacement of end-of-life Livescan equipment at Sheriff's Office - Sole Source  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 8/12/2020-8/31/2021  
COST: NTE \$106,788.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-507**  
**BUDGET LINE: 10020001.5202.6002503**
  
10. VENDOR: First Light  
DESCRIPTION: NYS Contract #PS68696 - Dark Fiber Point to Point connection between BCOB & Health Dept.  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 36 months from Installation (through 9/1/2023)  
COST: EST NTE \$18,000.00 @ \$500.00 per month plus fees and taxes  
**BAC ACTION: Amend term to be month to month after 9/1/2023 expiration.**  
**Approved as amended, Law Dept. to process**  
**CA 1236-508**  
**BUDGET LINE: 10020001.1010.6004193**
  
11. VENDOR: Core Visual Inspection Services, Inc.  
DESCRIPTION: Bid #2018-029 - Amendment to increase NTE for an additional cleaning and television inspection of the leachate lines  
REQUESTED BY: D. Smith, Solid Waste Management  
TERM: 6/1/2020-5/31/2021 - Optional one (1) year renewal through 5/31/2022  
COST: NEW NTE \$46,440.00 - additional \$16,440.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1732-490**  
**BUDGET LINE: 38040007.2020.6004146**
  
12. VENDOR: Tracey Road Equipment  
DESCRIPTION: OEM replacement parts & service/repairs for Freightliner, Moxy & Hyundai equipment - Single Source  
REQUESTED BY: D. Smith, Solid Waste Management  
TERM: 9/1/2020-8/31/2021  
COST: NTE \$9,999.00/parts / \$6,999 service and repairs @ \$130.00/hr.  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1732-539**  
**BUDGET LINE: 38040007.2020.6004130/6004040**
  
13. VENDOR: Watson-Marlow, Inc.  
DESCRIPTION: Purchase of Bredel 50 Peristaltic hose pump assembly - Sole Source  
REQUESTED BY: D. Smith, Solid Waste Management  
TERM: One-time purchase

COST: NTE \$19,460.00  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 1732-606**  
**BUDGET LINE: 38010007.2022.6004572**

14. **VENDOR:** Mr. Bult's, Inc.  
**DESCRIPTION:** Amend to extend recyclable material hauling  
**REQUESTED BY:** D. Smith, Solid Waste Management  
**TERM:** 1/30/2020-12/31/2020 (additional three (3) months)  
**COST:** NTE \$615,000.00 (additional \$75,000.00)  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1732-611-2**  
**BUDGET LINE: 38050007.2020.6004147**
  
15. **VENDOR:** United Health Services Hospitals, Inc.  
**DESCRIPTION:** Clinical affiliation agreement  
**REQUESTED BY:** M. Ponticiello, Emergency Services  
**TERM:** 6/1/2020-5/31/2023  
**COST:** No cost to County  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 2032**  
**BUDGET LINE: N/A**
  
16. **VENDOR:** Eaton Corporation  
**DESCRIPTION:** UPS Battery replacement at 911 call center - Sole Source  
**REQUESTED BY:** M. Ponticiello, Emergency Services  
**TERM:** Three (3) years from date of installation  
**COST:** NTE \$25,881.90  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 2317-1a**  
**BUDGET LINE: 20030003.1010.6004138**
  
17. **VENDOR:** Integrated Systems  
**DESCRIPTION:** Bid #2020-018 - Amend to add a manufacturer's catalog to the purchase, installation and repair of mobile and fixed radio communications equipment & accessories  
**REQUESTED BY:** M. Ponticiello, Emergency Services  
**TERM:** 4/1/2020-3/31/2021 - Four (4) optional one-year renewals through 3/31/2025  
**COST:** Per attached discount rates  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 2362-4**  
**BUDGET LINE: Various**

18.   VENDOR: Cummins Sales & Service  
DESCRIPTION: Sourcewell #120617-CMM - Purchase of 5 generators for tower sites  
REQUESTED BY: M. Ponticiello, Emergency Services  
TERM: One-time purchase  
COST: NTE \$106,900.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 2831**  
**BUDGET LINE: 20010003.1011.6002709**
  
19.   VENDOR: Grayshift, LLC.  
DESCRIPTION: Purchase of forensic data extraction unit with license - Sole Source  
REQUESTED BY: M. Korchak, District Attorney  
TERM: 9/1/2020-8/31/2021  
COST: NTE \$18,075.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 2881-1**  
**BUDGET LINE: 94000099.6170.4660038**
  
20.   VENDOR: Procon Contracting, LLC`  
DESCRIPTION: Bid 2019-109 - Change Order #2 - Extension for additional 16 days for Riverfront Improvement Project  
REQUESTED BY: L. Boulton, DPW/Engineering  
TERM: NTP through 10/1/2020  
COST: NTE \$488,066.50 - no change  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2540**  
**BUDGET LINE: 37000007.1011.6004255**
  
21.   VENDOR: Jerome Fire Equipment Co., Inc.  
DESCRIPTION: Inspection, service & repair of Amrex vehicle suppression system  
REQUESTED BY: G. Kilmer, Transit  
TERM: 9/1/2020-8/31/2025  
COST: NTE \$14,999.00 per year  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 14-543**  
**BUDGET LINE: 31010105.2040.6004130**
  
22.   VENDOR: Mid-State Communication & Electronics, Inc.  
DESCRIPTION: Bid #2019-062 - Change Order #1 to extend term for tower site construction  
REQUESTED BY: M. Ponticiello, Emergency Services  
TERM: 8/28/2020-8/27/2021 **CORRECTED TERM – NTP – 9/1/2021**  
COST: NTE \$1,505,000.00

**CA 20-53**

**BUDGET LINE: 20010003.5202.6002101**

There being no further business at hand, the meeting was adjourned at 11:17 a.m.

NEXT MEETING: September 9, 2020

A handwritten signature in black ink that reads "Ann Marie Suer". The signature is written in a cursive style with a large initial "A" and "M".

Ann Marie Suer, Secretary  
Board of Acquisition and Contract