



State of New York County of Broome Government Offices

Office of the Broome County Executive
Jason T. Garnar, County Executive

October 20, 2021

Mr. Michael A. Ponticiello
Deputy County Executive
Chairman – BAC

Mr. Daniel J. Reynolds
County Legislature Chairman

Ms. Leslie Boulton
DPW Commissioner Chairwoman

Ms. Robin L. Laabs
Purchasing

Mr. Jerome Knebel
Director – Office of Management & Budget

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for Wednesday, October 27, 2021, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York and via Zoom online format. The agenda for this meeting is set forth below.

1. The Board will review for approval the minutes of the meeting held on October 13, 2021, as prepared and presented.
2. **VENDOR:** United Health Services Hospitals, Inc.
DESCRIPTION: Community Cancer Prevention in Action Grant
REQUESTED BY: M. McFadden, Health Dept.
TERM: 10/1/2021-9/30/2022
COST: NTE \$2,000.00
CA 10-1117
BUDGET LINE: 25010004.1011.6004146.2510667
3. **VENDOR:** Postler & Jaeckle Corp.
DESCRIPTION: RFB #2021-077 - Maintenance & service of air conditioning equipment, chillers & cooling towers
REQUESTED BY: H. Miller, DPW
TERM: 11/1/2021-10/31/2022 - Four (4) optional one-year renewals through 10/31/2026
COST: Per attached rates - Max NTE per job is \$35,000.00
CA 11-1149-4
BUDGET LINE: Various

4. VENDOR: Calero Software, LLC
DESCRIPTION: Pinnacle managed services software renewal - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022
COST: NTE \$23,176.00
CA 11-1829a
BUDGET LINE: 10020001.1010.6004192

5. VENDOR: Cover All, LLC
DESCRIPTION: Amend to increase the NTE for the purchase and installation of electrical equipment into police style vehicles
REQUESTED BY: B. Norris, Security
TERM: 12/1/2020-1/30/2021
COST: NEW NTE \$14,999.00 - Increase of \$8,000.00
CA 11-2196-1
BUDGET LINE: 22000203.1010.6004048

6. VENDOR: Navistar, Inc.
DESCRIPTION: ONGOV-106-19 - Purchase of 2023 International MV 606 4x2 chassis
REQUESTED BY: E. Woidt, Parks and Recreation
TERM: One time purchase
COST: NTE \$70,393.00
CA 11-2376
BUDGET LINE: 43010008.5202.6002102.4320055

7. VENDOR: Genesee Valley Ford and Metro Ford
DESCRIPTION: NYS Contract #PC69260SB/PC68988 - Purchase of two (2) F250 pickup trucks
REQUESTED BY: H. Miller, DPW
TERM: One-time purchase
COST: NTE \$67,597.37 (\$34,400.00-Genesee Valley / \$33,197.37-Metro Ford)
CA 11-2376
BUDGET LINE: Fleet CIP-2072-6002300

8. VENDOR: VIP Special Services
DESCRIPTION: RFB #2021-081 - Window cleaning services
REQUESTED BY: H. Miller, DPW
TERM: 11/1/2021-10/31/2022 - Two (2) optional one-year renewals through 10/31/2024
COST: Per attached rates
CA 11-2480-2
BUDGET LINE: Various

9. VENDOR: Presentation Concepts Corporation
DESCRIPTION: Various NYS Contracts - Purchase & installation of various A/V equipment with 3-year maintenance plan
REQUESTED BY: N. Williams/K. White, DSS
TERM: Three years from date of purchase
COST: NTE \$62,510.00
CA 13-656
BUDGET LINE: 21010003.1010.6004192

10. VENDOR: Dominion Voting Systems, Corp.
DESCRIPTION: NYS Contract #PC69385 - Firmware and hardware maintenance renewal for Election Dept. voting machines and scanners
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2024
COST: NTE \$203,390.25 @ \$67,796.75/year
CA 61-88-2A
BUDGET LINE: 10020001.1010.6004193

11. VENDOR: Ad Elements
DESCRIPTION: Advertising campaign using TV to encourage vaccinations
REQUESTED BY: M. Whitcombe, Office for Aging
TERM: 9/15/2021-5/31/2022
COST: NTE \$14,999.00
CA 292-511
BUDGET LINE: 34010006.1011.6004137.3410739

12. VENDOR: SHI International
DESCRIPTION: Sourcewell #081419-SHI - KnowBe4 Security awareness subscription renewal
REQUESTED BY: K. Andrews, Information Technology
TERM: 12/19/2021-12/18/2024
COST: NTE \$55,543.88
CA 1236-196c
BUDGET LINE: 10020001.1010.6004192

13. VENDOR: SHI International
DESCRIPTION: NYS Contract #PD67647 - Track-It BMC software support renewal
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022
COST: NTE \$12,303.24
CA 1236-256
BUDGET LINE: 10020001.1010.6004192

14. VENDOR: Netsmart Technologies
DESCRIPTION: Insight module maintenance renewal - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022
COST: NTE \$40,442.80
CA 1236-263
BUDGET LINE: 10020001.1010.6004192

15. VENDOR: Naviant, Inc.
DESCRIPTION: Onbase premium training subscription renewal - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 2/3/2022-2/3/2023
COST: NTE \$7,355.05
CA 1236-380g
BUDGET LINE: 10020001.1010.6004162

16. VENDOR: Vertiv Corporation
DESCRIPTION: Maintenance/service for Liebert UPS Battery units located in the IT data center
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/12/2022-1/11/2025
COST: NTE \$31,218.48 @ \$10,406.16/year
CA 1236-429
BUDGET LINE: 10020001.1010.6004193

17. VENDOR: Verizon Connect NWF (Network Fleet)
DESCRIPTION: GSA Contract # GS-07F-5559R - GPS tracking and vehicle diagnostics used in Transit and Highway vehicles
REQUESTED BY: K. Andrews, Information Technology
TERM: 10/1/2022-9/30/2022
COST: NTE \$23,185.68 plus taxes and fees
CA 1236-452
BUDGET LINE: 31010105.2040.6004101 / 30020105.3160.6004102

18. VENDOR: HP, Inc.
DESCRIPTION: NYS Contract #PM20860 - Purchase mini-PCs for scanning stations
REQUESTED BY: K. Andrews, Information Technology
TERM: Three (3) years after date of purchase
COST: NTE \$20,678.20 @ \$1,033.911/each
CA 1236-485f
BUDGET LINE: 35010006.1011.3510425

19. **VENDOR:** SHI International
DESCRIPTION: Sourcewell #081419-SHI - Tenable.sc licensing and maintenance
REQUESTED BY: K. Andrews, Information Technology
TERM: 12 months after date of purchase
COST: NTE \$45,616.19
CA 1236-522
BUDGET LINE: 07000001.1011.6004056.0710006/10020001.5202.6004056.1020029
20. **VENDOR:** Dekra Inspections, Inc.
DESCRIPTION: RFB #2018-029 - Amend to increase NTE for inspection and cleaning of leachate system
REQUESTED BY: D. Smith, DSWM
TERM: 6/1/2021-5/31/2022
COST: NEW NTE \$36,000.00 - Increase of \$6,000.00
CA 1732-490
BUDGET LINE: 38040007.2020.6004146
21. **VENDOR:** Maven Technologies
DESCRIPTION: RFB #2019-108 - Amend to increase NTE for transportation & recycling of end-of-life electronics
REQUESTED BY: D. Smith, DSWM
TERM: 1/1/2021-12/31/2021 - One optional one-year renewal through 12/31/2022
COST: NEW NTE \$61,000.00 - Increase of \$26,000.00
CA 1732-493-4
BUDGET LINE: 6004138.2020.38050007
22. **VENDOR:** TM Fitzgerald & Associates
DESCRIPTION: RFB #2021-073 - Purchase of 32-gallon recycle bins
REQUESTED BY: D. Smith, DSWM
TERM: 10/1/2021-9/30/2022 - One (1) optional one-year renewal through 9/30/2023
COST: NTE \$31,214.40
CA 1732-598
BUDGET LINE: 38050007.2020.6004048
23. **VENDOR:** Black Creek Integrated Systems
DESCRIPTION: Level one service plan for CCTV & logic controller - PSF & Family Court - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022
COST: NTE \$28,274.00
CA 12-506a
BUDGET LINE: 10020001.1010.6004192

NEXT MEETING: November 10, 2021

A handwritten signature in cursive script that reads "Ann Marie Suer".

**Ann Marie Suer, Secretary
Board of Acquisition and Contract**

cc A. McLaughlin
 T. Dellapenna
 R. O'Donnell
 H. Miller