



# State of New York County of Broome Government Offices

Broome County Attorney's Office

Jason T. Garnar, County Executive · Robert G. Behnke, County Attorney

November 15, 2023

Mr. Michael A. Ponticiello  
Deputy County Executive  
Chairman – BAC

Mr. Daniel J. Reynolds  
County Legislature Chairman

Mr. Roger Brown  
Acting DPW Commissioner

Ms. Robin L. Laabs  
Purchasing Director

Ms. Jane St. Amour  
Director – Office of Management & Budget

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for Tuesday, November 21, 2023, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York and via Zoom online format. The agenda for this meeting is set forth below.

1. The Board will review for approval the minutes of the meeting held on November 8, 2023 as prepared and presented.

1a. The Board Accepted the following Walk Around Approvals:

<b>VENDOR:</b>	ROEMER WALLENS GOLD & MINEAUX LLP
<b>DESCRIPTION:</b>	No-cost Labor relations legal services
<b>REQUESTED BY:</b>	C. Segrue, Personnel
<b>TERM:</b>	11/1/23 - 12/31/23
<b>COST:</b>	N/A
<b>CA</b>	<b>2-314</b>
<b>BUDGET LINE:</b>	N/A
<b>Request Number:</b>	<b>8907</b>

1b. <b>VENDOR:</b>	SOUTHERN TIER NETWORK, INC
<b>DESCRIPTION:</b>	Emergency repair to Fiber Optic cable at the Greater Binghamton Airport
<b>REQUESTED BY:</b>	F. Shah, IT for Aviation
<b>TERM:</b>	N/A
<b>COST:</b>	\$16,500.00
<b>CA</b>	<b>1236-421c</b>
<b>BUDGET LINE:</b>	<b>10020001/6004505/1010</b>
<b>Request Number:</b>	<b>9000</b>

2.      **VENDOR:**                             N/A  
      **DESCRIPTION:**                   Request to reject all uniforms for Aviation bids from RFB  
  2023-053.   Bidding was not completed as requested.  
  Requesting to put bid back out for new bids.  
      **REQUESTED BY:**                 P. LoPiccolo, Aviation  
      **TERM:**                            N/A  
      **COST:**                            N/A  
      **CA**                                **1-2338**  
      **BUDGET LINE:**                 N/A  
      **Request Number:**             **8951**
3.      **VENDOR:**                             TITAN AVIATION FUELS  
      **DESCRIPTION:**                   Aviation bulk fuel provider - LOW BID - RFB 2023-054  
      **REQUESTED BY:**                 P. LoPiccolo, Aviation  
      **TERM:**                            12/1/23 - 11/30/23 w/ THREE 1-year renewal options  
      **CA**                                **1-2367**  
      **BUDGET LINE:**                 **28060005/6004046/2010**  
      **Request Number:**             **8934**
4.      **VENDOR:**                             NYS INDUSTRIES FOR THE DISABLED  
      **DESCRIPTION:**                   Amendment to extend the term for off-site data imaging  
  services - NYS PREFERRED SOURCE  
      **REQUESTED BY:**                 C. Dziejic, County Clerk  
      **TERM:**                            11/1/23 - 10/31/24  
      **COST:**                            \$60,000.00  
      **CA**                                **3-199**  
      **BUDGET LINE:**                 **04030001/6004255/5202/0420013**  
      **Request Number:**             **8954**
5.      **VENDOR:**                             GRASSLAND EQUIPMENT & IRRIGATION CORP.  
      **DESCRIPTION:**                   Purchase of Ventrac tractor for En-Joie - NYS OGS  
  CONTRACT #PC69682  
      **REQUESTED BY:**                 Z. Swift for S. Murphy, En-Joie  
      **TERM:**                            One-Time Purchase  
      **COST:**                            \$42,926.18  
      **CA**                                **8-709c**  
      **BUDGET LINE:**                 **41010008/6002603/3140**  
      **Request Number:**             **8945**

6.     **VENDOR:**                             ANDREW R. MANCINI ASSOCIATES, INC.  
       **DESCRIPTION:**                   Grippen Park Building Renovation project - General  
  Construction - LOW BID - RFB 2023-047  
  
       **REQUESTED BY:**                 E. Lavrinovich, PW - Engineering  
       **TERM:**                             NTP plus 224 days  
       **COST:**                             \$2,425,000.00  
       **CA**                                 **8-751**  
       **BUDGET LINE:**                   **43010008/6002102/5202/4320062**  
       **Request Number:**               **8968**
7.     **VENDOR:**                             NELCORP ELECTRICAL CONTRACTING CORP  
       **DESCRIPTION:**                   Grippen Park Building Renovation project - Electrical -  
  LOW BID - RFB 2023-047  
  
       **REQUESTED BY:**                 E. Lavrinovich, PW - Engineering  
       **TERM:**                             NTP plus 224 days  
       **COST:**                             \$309,949.00  
       **CA**                                 **8-751-1**  
       **BUDGET LINE:**                   **43010008/6002102/5202/4320062**  
       **Request Number:**               **8970**
8.     **VENDOR:**                             SLAVIK & COMPANY INC  
       **DESCRIPTION:**                   Grippen Park Building Renovation project - Mechanical /  
  HVAC - LOW BID - RFB 2023-047  
  
       **REQUESTED BY:**                 E. Lavrinovich, PW - Engineering  
       **TERM:**                             NTP plus 224 days  
       **COST:**                             \$152,000.00  
       **CA**                                 **8-751-2**  
       **BUDGET LINE:**                   **43010008/6002102/5202/4320062**  
       **Request Number:**               **8971**
9.     **VENDOR:**                             EVANS MECHANICAL INC  
       **DESCRIPTION:**                   Grippen Park Building Renovation project - Plumbing -  
  LOW BID - RFB 2023-047  
  
       **REQUESTED BY:**                 E. Lavrinovich, PW - Engineering  
       **TERM:**                             NTP plus 224 days  
       **COST:**                             \$161,950.00  
       **CA**                                 **8-751-3**  
       **BUDGET LINE:**                   **43010008/6002102/5202/4320062**  
       **Request Number:**               **8972**

10. VENDOR: JOEL LALONE CONSULTING  
DESCRIPTION: Telephone Survey for Broome and Tioga County residents relating to tobacco use - SINGLE SOURCE  
REQUESTED BY: L. Kelly, Health  
TERM: 12/1/23 - 6/30/24  
COST: \$20,000.00  
CA 10-911  
BUDGET LINE: 25010004/6004146/1011/2510707  
Request Number: 8912
11. VENDOR: BRIDGES, MADISON COUNTY COUNCIL ALCOHOL & SUBSTANCE ABUSE, INC.  
DESCRIPTION: NY State mandated contribution of 10% to State-wide Tobacco Free Communities Media Campaign - SOLE SOURCE  
REQUESTED BY: L. Kelly, Health  
TERM: 7/1/23 - 6/30/24  
COST: \$32,500.00  
CA 10-1130  
BUDGET LINE: 25010004/6004137/1011/2510707  
Request Number: 8900
12. VENDOR: CORNERSTONE TRAINING INSTITUTE  
DESCRIPTION: EPA Lead Renovation, repair and painting training - LOW QUOTE  
REQUESTED BY: C. Reome-Nedlik, Health  
TERM: 1/1/24 - 12/31/24 w/ ONE 1-year renewal option  
COST: \$14,999.00  
CA 10-1160  
BUDGET LINE: 25010004/6004146/1011/2510714  
Request Number: 8961
13. VENDOR: TRANE U.S. INC, DBA TRANE  
DESCRIPTION: Purchase of 14 Rooftop units for the Library air handler replacement project - NYS OGS Contract #PT68873  
REQUESTED BY: P. Neferis, PW  
TERM: One-Time Purchase  
COST: \$309,582.00  
CA 11-2235  
BUDGET LINE: 15020301/0000040/1010/1520108  
Request Number: 8939

14. VENDOR: UNITED UNIFORM DISTRIBUTION LLC  
DESCRIPTION: Purchase of Duty Weapon Holsters and accessories for new weapons purchase - NYS Contract #'s PC68737 & PC 69044  
REQUESTED BY: K. Hazilla, Sheriff  
TERM: One-Time Purchase  
COST: \$103,540.25  
CA 12-719a  
BUDGET LINE: 06000001/6004048/1010  
20010003/6004043/1010  
22000203/6004048/1010  
23020403/6004044/1010  
Request Number: 8942
15. VENDOR: AMCHAR WHOLESALE INC  
DESCRIPTION: Purchase new duty weapons for Sheriff, OES, DA and Security - NYS Contract #PC68729  
REQUESTED BY: K. Hazilla, Sheriff  
TERM: One-Time Purchase  
COST: \$247,217.14  
CA 12-702  
BUDGET LINE: 06000001/6004048/1010  
20010003/6004043/1010  
22000203/6004048/1010  
23020403/6004044/1010  
Request Number: 8944
16. VENDOR: GILLIG LLC  
DESCRIPTION: Purchase of 6 Battery Electric Buses, 1 mobile charger and 6-180kWh chargers - Virginia State Contract #CTR010076  
REQUESTED BY: G. Kilmer, Public Transit  
TERM: 11/1/23 - 12/31/25  
COST: \$7,812,904.00  
CA 14-510c  
BUDGET LINE: 31010105/6002208/2042/3120044  
Request Number: 8943
17. VENDOR: SEPP MANAGEMENT CO INC  
DESCRIPTION: Outdoor maintenance for the Northern Broome Senior Center  
REQUESTED BY: R. Fluharty, OFA  
TERM: 1/1/24 - 12/31/24  
COST: \$11,072.50  
CA 292-381b

**BUDGET LINE:** 34010006/6004117/1011  
**Request Number:** 8974

18. **VENDOR:** TYLER TECHNOLOGIES INC  
**DESCRIPTION:** New World Safety Software Maintenance and Support for Public Safety Facility - SOLE SOURCE  
**REQUESTED BY:** F. Shah, IT for Public Safety  
**TERM:** 1/1/24 - 12/31/24  
**COST:** \$390,076.34  
**CA** 1236-44  
**BUDGET LINE:** 10020001/6004192/1010  
**Request Number:** 8929

19. **VENDOR:** NETSMART TECHNOLOGIES  
**DESCRIPTION:** Software Maintenance for Insight Modules Electronic Health Record (EHR) - SOLE SOURCE  
**REQUESTED BY:** F. Shah, IT for Health  
**TERM:** 1/1/24 - 12/31/24  
**COST:** \$43,743.41  
**CA** 1236-263  
**BUDGET LINE:** 10020001/6004192/1010  
**Request Number:** 8865

20. **VENDOR:** FORTINET  
**DESCRIPTION:** No-Cost Proof of Concept evaluation for firewall equipment  
**REQUESTED BY:** F. Shah, IT  
**TERM:** 11/1/23 - 6/30/24  
**COST:** N/A  
**CA** 1236-549  
**BUDGET LINE:** N/A  
**Request Number:** 8938

21. **VENDOR:** TIME WARNER CABLE / SPECTRUM BUSINESS  
**DESCRIPTION:** Managed WiFi Solution for the Arena - NYS Contract #'s PM69834 and PS68706  
**REQUESTED BY:** F. Shah, IT for the Arena  
**TERM:** 1/1/24 - 12/31/28  
**COST:** \$272,040.00  
**CA** 1236-550  
**BUDGET LINE:** 10020001/6004505/1010  
**Request Number:** 8788

22. VENDOR: CELLEBRITE INC  
DESCRIPTION: Universal Forensic Extraction Device and mobile forensic solutions - SOLE SOURCE  
REQUESTED BY: C. McKnight, Public Defender  
TERM: 10/4/23 - 10/3/25  
COST: \$28,761.00  
CA 2881-2  
BUDGET LINE: 14000001/6004055/1410014  
Request Number: 8915

NEXT MEETING: December 6, 2023



Kristin Figuerado, Secretary  
Board of Acquisition and Contract