

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT
December 12, 2018

A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, December 12, 2018, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The minutes for this meeting are set forth below.

MEMBERS PRESENT: K. McManus, L. Boulton, R. O'Donnell

ALSO PRESENT: A. Suer, Law Dept.; C. Secor, R. Laabs, Purchasing Dept.; J. Sullivan, T. Thompson, DSS; R. Serowick, Emergency Services; R. Holdrege, D. Harder, Sheriff's Office; G. Kilmer, Transit; J. Dadamio, Security; S. Brown, Highway; K. Andrews, Information Technology; J. Bertoni, Legislature; M. Heefner, Aviation

1. The Board reviewed and approved the minutes of the meeting held on November 28, 2018, as prepared and presented.

2. **VENDOR:** Ber National Controls
 DESCRIPTION: Parts and service for access and revenue control equipment for the Greater Binghamton Airport parking lots - Single Source
 REQUESTED BY: M. Heefner, Aviation
 TERM: 1/1/19-12/31/19
 COST: EST NTE \$20,000.00
 BAC ACTION: **Approved, Law Dept. to process**
 CA 1-470
 BUDGET LINE: **28100005.2010.6004048/6004112**

3. **VENDOR:** Various
 DESCRIPTION: EMS Instructor Listing
 REQUESTED BY: M. Ponticiello, Emergency Services
 TERM: 1/1/19-12/31/19
 COST: NTE Per attached rates
 BAC ACTION: **Approved, Law Dept. to process**
 CA 10-220
 BUDGET LINE: **Various**

4. **VENDOR:** WW Grainger
 DESCRIPTION: State Contract #PC67235, Group #39000, Award #22918 - Purchase of a 3500lb capacity forklift
 REQUESTED BY: H. Miller, DPW

TERM: One time purchase - Est. 15 days after purchase order

COST: NTE \$30,556.51

BAC ACTION: Approved, Law Dept. to process

CA 11-Misc.

BUDGET LINE: Various

5.

VENDOR: Stanley Convergent Security Solutions, Inc.
DESCRIPTION: State Contract #PC65822, Group #77201, Award #20191 - Purchase of ISC board replacements for Stanley Bases door Access System required for a system update
REQUESTED BY: K. Andrews, Information Technology
TERM: One time purchase - Est. 30 days after purchase order
COST: NTE \$21,383.97
BAC ACTION: Approved, Law Dept. to process
CA 11-1835b
BUDGET LINE: 10020001.1010.6004056
6.

VENDOR: Chenango Animal Hospital
DESCRIPTION: Provide emergency care to numerous shelter animals
REQUESTED BY: J. Dadamio, Security
TERM: 12/4/18-1/31/19
COST: NTE \$1,523.93 - No cost to county - paid out of donation account
CA 11-1857
BAC ACTION: Approved, Law Dept. to process
BUDGET LINE: 22000103
7.

VENDOR: Five Star Equipment, Inc.
DESCRIPTION: State Contract #PC67075, Group #40625, Award #22792 - Purchase of one (1) 2019 John Deere Excavator with trade in of Komatsu PC50
REQUESTED BY: S. Brown, DPW/Highway
TERM: One-time purchase
COST: NTE \$56,279.52
BAC ACTION: Approved, Law Dept. to process
CA 11-2439
BUDGET LINE: 30020105.5202.2002302
8.

VENDOR: NC High Maintenance, LLC
DESCRIPTION: Bid #2018-086 - Window cleaning at various county facilities
REQUESTED BY: H. Miller, DPW
TERM: 11/1/18-10/31/19 - Two (2) optional one-year renewals through 10/31/21
COST: NTE \$95,605.00 (renewals are subject to allowable CPI increase) **Amend to \$92,304.00**
BAC ACTION: Amend NTE amount to \$92,304.00, Approved as amended, Law Dept. to process

CA 11-2480-1

BUDGET LINE: Various

9. VENDOR: Axon Enterprises
DESCRIPTION: Purchase of twenty-two (22) taser X2 w/ accessories
REQUESTED BY: J. Dadamio, Security
TERM: 12/12/18-1/31/19
COST: NTE \$33,434.00
BAC ACTION: Approved, Purchasing Dept. to process
CA 11-2487a
BUDGET LINE: 22000103.1010.6004048

10. VENDOR: Binghamton Precast & Supply Corp.
DESCRIPTION: Bid #2018-063 - Change Order #1 - Increase of \$3,042.08 for increased square footage of fill type retaining wall blocks
REQUESTED BY: L. Boulton, DPW
TERM: No change
COST: NEW NTE \$34,932.38
BAC ACTION: Approved, Purchasing Dept. to process
CA 11-2507
BUDGET LINE: 41010008.5202.6002102.4120004

11. VENDOR: Law Enforcement Psychological Associates (LEPA)
DESCRIPTION: Psychological testing, counseling and intervention services and appearances by contractors at civil service commission & testimony - Single Source
REQUESTED BY: D. Harder, Sheriff's Office
TERM: 1/1/19-12/31/19
COST: NTE \$14,999.00 per attached rates
BAC ACTION: Approved, Law Dept. to process
CA 12-618
BUDGET LINE: 23020303.1010.6004123

12. VENDOR: Lenco Armored Vehicles
DESCRIPTION: GSA Contract # GS-07F-169DA - Purchase of a Bearcat G3 armored vehicle & accessories
REQUESTED BY: D. Harder, Sheriff's Office
TERM: One-time purchase
COST: NTE \$271,802.00 - No cost to the county
BAC ACTION: Held over under the rules at the request of Legislative Chair
CA 12-716
BUDGET LINE: 94000099.6170.4660034

13. VENDOR: Cummins Northeast, LLC **Amended to Cummins Sales & Service**
DESCRIPTION: Purchase of OEM parts and labor for Cummins equip. - Single Source

REQUESTED BY: G. Kilmer, Transit

TERM: 1/1/19-12/31/19

COST: EST NTE \$75,000.00 - Parts -\$60,00.00 and Labor \$15,000.00

BAC ACTION: Amend to change name to Cummins Sales & Service - Approved as amended, Law Dept. to process

CA 14-389

BUDGET LINE: 31010105.2040.6004040/6004130

14.

VENDOR: Gillig
DESCRIPTION: CENTRO Bid #2015-002-GR - Amendment to add five (5) diesel buses from 2019 CIP
REQUESTED BY: G. Kilmer, Transit
TERM: 7/1/15-6/30/20
COST: NEW NTE \$8,901,171.00 - Additional \$2,282,700.00 @ \$456,540.00/bus
BAC ACTION: Approved, Law Dept. to process
CA 14-510b
BUDGET LINE: 31010105.2042.6002208.3120030
15.

VENDOR: Drone Works
DESCRIPTION: Bid #2018-061 - Purchase of unmanned aerial vehicle
REQUESTED BY: M. Ponticiello, Emergency Services
TERM: One-time purchase
COST: NTE \$52,444.00
BAC ACTION: Approved, Purchasing Dept. to process
CA 20-Misc.
BUDGET LINE: 20010003.1011.6002709.20100
16.

VENDOR: Sepp Management Company, Inc.
DESCRIPTION: Lawn care, snow & ice removal at Northern Broome Senior Center
REQUESTED BY: L. Schuhle, Office for Aging
TERM: 1/1/19-12/31/19
COST: NTE \$10,750.00
BAC ACTION: Approved, Law Dept. to process
CA 292-381b
BUDGET LINE: 34010006.1010.6004117
17.

VENDOR: Cents-Able
DESCRIPTION: Amend contract to allow for greater than anticipated costs for snow and ice removal at Eastern Broome Senior Center
REQUESTED BY: L. Schuhle, Office for Aging
TERM: 1/1/18-12/31/18
COST: NEW NTE \$8,000.00 - Increase of \$2,000.00

**BAC ACTION: Approved, Law Dept. to process
CA 292-448
BUDGET LINE: 34010006.1010.6004117**

18. **VENDOR: Priority Dispatch**
DESCRIPTION: Maintenance for ProQa, ESP M. and MPDS for 911 and backup 911 centers - Sole Source
REQUESTED BY: M. Ponticiello, Emergency Services
TERM: 1/1/19-12/31/19
COST: NTE \$11,069.00
**BAC ACTION: Approved, Law Dept. to process
CA 1236-99a
BUDGET LINE: 20030003.1010.6004138**
19. **VENDOR: Wellsky Human & Social Services Corporation**
DESCRIPTION: Renewal of Wellsky Human & Social Services corporation agreement (formerly Mediware)
REQUESTED BY: K. White, DSS
TERM: 1/1/19-12/31/19
COST: NTE \$7,856.73
**BAC ACTION: Approved, Law Dept. to process
CA 1236-199a
BUDGET LINE: 35010006.1011.6004055**
20. **VENDOR: Sirius Computer Solutions**
DESCRIPTION: License support renewal for SDX Netscalers
REQUESTED BY: K. Andrews, Information Technology
TERM: 11/15/18-11/20/19
COST: NTE \$9,147.95
**BAC ACTION: Approved, Law Dept. to process
CA 1236-383a
BUDGET LINE: 10020001.1010.6004192**
21. **VENDOR: NYS Department of Taxation & Finance**
DESCRIPTION: RPS annual licensing fee for property taxes and assessments in Broome County
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/19-12/31/19
COST: NTE \$20,600.00
**BAC ACTION: Approved, Law Dept. to process
CA 1236-476
BUDGET LINE: 10020001.1010.6004192**

22. VENDOR: HP
DESCRIPTION: State Contract #PM20860, Group #73600, Award #22802 - Purchase of new equipment to replace end of life equipment county-wide
REQUESTED BY: K. Andrews, Information Technology
TERM: One-time purchase
COST: NTE \$34,989.30
BAC ACTION: Approved, Law Dept. to process
CA 1236-485
BUDGET LINE: 10020001.1010.6004056
23. VENDOR: Toshiba Business Solutions
DESCRIPTION: Lease with maintenance agreement for new copier
REQUESTED BY: A. Martin, C. Hall, Legislature
TERM: 1/1/19-12/31/23
COST: NTE \$183.00/month plus overages of \$.007 per B/W copy & \$.06 per color copy
BAC ACTION: Approved, Law Dept. to process
CA 2627
BUDGET LINE: 12010001.1010.6004196
24. VENDOR: JPJ Electronics Communications
DESCRIPTION: State Contract #PT64040, Group #77201, Award #20191 - Purchase of portable all band programmable radio equipment with software and cable
REQUESTED BY: M. Ponticiello, Emergency Services
TERM: One-time purchase - Est. 90 days after purchase order
COST: NTE \$14,715.49
BAC ACTION: Approved, Law Dept. to process
CA 2728
BUDGET LINE: 20030003.1010.6004138
25. VENDOR: Presentation Concepts Corp.
DESCRIPTION: State Contract #PC67454, PC67450, Group #38806, Group #38806, Award #22844-E - Purchase and installation of video systems in the EOC Center
REQUESTED BY: M. Ponticiello, Emergency Services
TERM: Approx. 6-8 weeks after purchase order
COST: NTE \$24,643.00
BAC ACTION: Approved, Law Dept. to process
CA 2742-2
BUDGET LINE: 20010003.1011.6002709.2010053
26. VENDOR: Better Power, Inc.
DESCRIPTION: State Contract #PC66786, Group #38232, Award #22872 - Purchase of

General towable diesel generator
REQUESTED BY: M. Ponticiello, Emergency Services
TERM: Est. 30 days after purchase order
COST: NTE \$65,411.70
**BAC ACTION: Approved, Law Dept. to process
CA 2788**
BUDGET LINE: 20010003.1011.6002709.2010053

27. VENDOR: Tuway Communications
DESCRIPTION: RFP-2018-047 - Install, configure and optimize RapidSOS Advanced
Data Integration Service
REQUESTED BY: M. Ponticiello, Emergency Services
TERM: 12/17/18-8/31/20
COST: NTE \$20,584.00
**BAC ACTION: Approved, Law Dept. to process
CA 2808e**
BUDGET LINE: 20030003.1010.6004138

28. VENDOR: TuWay Communications
DESCRIPTION: RFP-2018-047 - Install, configure and optimize Automatic Abandoned
911 Callback Service
REQUESTED BY: M. Ponticiello, Emergency Services
TERM: 12/17/18-8/31/20
COST: NTE \$32,527.00
**BAC ACTION: Approved, Law Dept. to process
CA 2808f**
BUDGET LINE: 20030003.1010.6004138

SUPPLEMENTAL ITEM:

Discussion ensued regarding omitting the second December meeting for subsequent years. K. McManus and L. Boulton authorized the change. R. O'Donnell will discuss the change with Chairman Reynolds and will inform BAC Secretary so next years' schedule can be finalized.

NEXT MEETING: December 26, 2018


Ann Marie Suer, Secretary
Board of Acquisition and Contract