

# Office of the Broome County Executive

*"The People's Office"*

Debra A. Preston, County Executive

September 20, 2012

Debra A. Preston  
County Executive

Mr. Jerry Marinich  
County Legislature Chairman

Daniel Schofield  
Acting DPW Commissioner

Ms. Jan Laszewski  
Purchasing

Ms. Marie Kalka  
Director - Office of Management & Budget  
Chairwomen - BAC

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for Wednesday, September 26, 2012, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The agenda for this meeting is set forth below.

1. The Board will review for approval the minutes of the meeting held on September 12, 2012, as prepared and presented.
2. **VENDOR: Ticketmaster**  
**DESCRIPTION: RFP #2012-067; Electronic Computerized Ticketing System; Vendor proposal chosen by the Arena Manager.**  
**REQUESTED BY: A. Capozzi, Arena**  
**TERM: 12/1/12-11/30/15, one three-year renewal**  
**COST: Revenue to the County per proposal.**  
**CA 8-349-1**  
**BUDGET LINE: 39010008.Revenue.**
3. **VENDOR: Toshiba Business Solutions**  
**DESCRIPTION: Maintenance for E-Studio 2930c Copier at the Innovation Center.**  
**REQUESTED BY: E. Miller, Planning**  
**TERM: 1/1/12-12/31/12**                      **COST: NTE \$2,199.00 plus**

\$.012650/B/W copies over 60,000/per year and \$.07425/color copy over 24,000/year.

CA 9-251

BUDGET LINE: 37000007.1011.6004106.3710063.

4. VENDOR: Schneider Laboratories, Inc.  
DESCRIPTION: Renewal; Laboratory analysis of lead dust wipe samples.  
REQUESTED BY: C. Coddington, Health Dept.  
TERM: 10/1/12-9/30/13 COST: NTE \$6,900.00 at \$4.00/per sample; no increase.  
CA 10-892  
BUDGET LINE: 25010004.1011.6004402.2510416.
5. VENDOR: Toshiba Business Solutions  
DESCRIPTION: Maintenance for Toshiba E-Studio 6520CT Copier.  
REQUESTED BY: T. Cooney, Health Dept.  
TERM: 8/1/12-7/31/13 COST: NTE \$3,600.96 at \$300.09/per month plus \$.0077/B/W copies over 30,000/per month and \$.0418/color copies over 1,000/per month.  
CA 10-931  
BUDGET LINE: 25060004.1010.6004106.
6. VENDOR: Broome County YMCA  
DESCRIPTION: Older Adult Fall Prevention Program; renewal.  
REQUESTED BY: M. McFadden, Health Dept.  
TERM: 9/4/12-7/31/13 COST: NTE \$5,000.00  
CA 10-980  
BUDGET LINE: 25010004.1011.6004146.2510427.
7. VENDOR: Scranton Dunlop Inc.; d/b/a Sandone Tire & Battery  
DESCRIPTION: Renewal; Bid #2011-078; Tire Recapping.  
REQUESTED BY: J. Sullivan, DPW-Highway  
TERM: 10/1/12-9/30/13 COST: Pricing in backup; 1.5% CPI increase.  
CA 11-878-7  
BUDGET LINE: 30020105.3160.6004130.
8. VENDOR: Bothar Construction, LLC  
DESCRIPTION: Bid #2012-084; Snowplowing services for various County Facilities; sole bid.  
REQUESTED BY: H. Miller, DPW  
TERM: 10/1/12-9/30/13 COST: NTE \$71.90/per hour/per truck;

see backup for additional rates/services.

CA 11-2052

BUDGET LINE: Various

9. VENDOR: Procon Contracting, LLC  
DESCRIPTION: Bid #2012-048; Final payment for the Colesville Road Culvert Repair Project.  
REQUESTED BY: B. Harrington, DPW  
TERM: N/A COST: NTE \$40,241.20  
CA 11-2327  
BUDGET LINE: 29010105.5202.6002205.2920053.
10. VENDOR: Integrated Systems  
DESCRIPTION: Video cameras and recording solutions for the Command Vehicle; to include one year license and support; NYS Contract #PT65435, Award #20191; Group #77201.  
REQUESTED BY: Sheriff Harder  
TERM: one year from purchase  
COST: NTE \$14,430.00  
CA 12-674  
BUDGET LINE: 23020403.1011.6002708.2310107.
11. VENDOR: Plastisol Composites, LLC  
DESCRIPTION: Installation of Pneumatic Mast Assembly on Command Vehicle; single source.  
REQUESTED BY: Sheriff Harder  
TERM: NTP-12/31/12 COST: NTE \$9,789.00  
CA 12-675  
BUDGET LINE: 23020403.1011.6002708.2310107.
12. VENDOR: Our Lady of Lourdes Memorial Hospital, Inc.  
DESCRIPTION: Use of autopsy rooms.  
REQUESTED BY: M. Allen, Law Dept.  
TERM: 1/1/13-12/31/13 COST: NTE \$400.00/per autopsy;  
no change.  
CA 477(a)  
BUDGET LINE: 03000001.1010.6004406.
13. VENDOR: Southworth-Milton Inc.  
DESCRIPTION: Service and OEM repair of Caterpillar equipment; renewal; single source.  
REQUESTED BY: K. Hall, Landfill  
TERM: 10/1/12-9/30/13 COST: NTE \$14,999.00 at

\$108.00/per hour labor rate and \$81.00/per hour travel plus \$3.00/mile; overtime rates in backup.

CA 1732-475(B)

BUDGET LINE: 38040007.2020.6004130.

14. VENDOR: Tracey Road Equipment  
DESCRIPTION: Service and repair of Hyundai, Moxy and Freightliner equipment; renewal; single source on file.  
REQUESTED BY: K. Hall, Landfill  
TERM: 10/1/12-9/30/13 COST: NTE \$14,999.00 at \$97.00/per hour labor rate.  
CA 1732-539  
BUDGET LINE: 38040007.2020.6004130.
15. VENDOR: Oliver Packaging Equipment Solutionos  
DESCRIPTION: Bid #2011-064; Renewal; Purchase of two and three compartment tray and continued free use of heat sealing machine; previously held over at BAC 8/22/12.  
REQUESTED BY: M. Haus, Central Foods  
TERM: 9/1/12-8/31/13 COST: est. NTE \$26,000.00 at \$.2212/tray - includes 2.3% CPI increase.  
CA 1748-65  
BUDGET LINE: 02010001.2060.6004031.
16. VENDOR: HydroAcoustics Inc.  
DESCRIPTION: Purchase of a remote operated vehicle for underwater use; one time purchase; single source; previously held over from BAC on 8/22/12 and 9/12/12; Emergency Services looking into the cost of an extended three-year maintenance. Two year warranty included in purchase. (Homeland Security Grant).  
REQUESTED BY: B. Chellis, Emergency Services  
TERM: N/A COST: NTE \$44,390.00  
CA 2734  
BUDGET LINE: 20010003.1011.6002709.2010016.
17. VENDOR: F. S. Lopke Contracting, Inc.  
DESCRIPTION: Bid #2012-085; Purchase of screened sand for runways; sole bidder.  
REQUESTED BY: D. Hickling, Aviation  
TERM: 11/1/12-10/31/13, four optional one-year renewals.  
COST: NTE \$14.85/per ton delivered.  
CA 1-396-5  
BUDGET LINE: 28070005.2010.6004005.

18. VENDOR: United Rotary Brush Corporation  
DESCRIPTION: Bid #2012-086; Purchase of rotary broom wafers;  
low bidder.  
REQUESTED BY: D. Hickling, Aviation  
TERM: 11/1/12-10/31/13, three one year renewals  
COST: NTE \$728.00/per set poly, \$1,194.44/per set wire  
CA 1-864  
BUDGET LINE: 28070005.2010.6004005.
19. VENDOR: Burr Truck & Trailer Sales, Inc.  
DESCRIPTION: Purchase of OEM Volvo and Autocar truck parts;  
sole distributor for Broome County; single source.  
REQUESTED BY: J. Sullivan, DPW-Highway  
TERM: 10/1/12-9/30/13  
COST: est. NTE \$75,000.00  
CA 11-1202  
BUDGET LINE: 30020105.3160.6004040.
20. VENDOR: Stadium International Trucks  
DESCRIPTION: Purchase of OEM International Truck Parts; sole  
distributor for Broome County.  
REQUESTED BY: J. Sullivan, DPW-Highway  
TERM: 10/1/12-9/30/13  
COST: est. NTE \$75,000.00  
CA 11-1975  
BUDGET LINE: 30020105.3160.6004040.
21. VENDOR: Monroe Tractor  
DESCRIPTION: Purchase of OEM Case Equipment Parts; sole  
distributor for Broome County; single source.  
REQUESTED BY: J. Sullivan, DPW-Highway  
TERM: 10/1/12-9/30/13  
COST: est. NTE \$75,000.00  
CA 11-2211  
BUDGET LINE: 30020105.3160.6004040.
22. VENDOR: Global Tel\*Link Corp.  
DESCRIPTION: Renewal; Inmate collect only phone calls.  
REQUESTED BY: Sheriff Harder  
TERM: 1/1/13-12/31/13  
COST: No cost to the County - Inmate Revenue  
CA 12-579  
BUDGET LINE: 94000099.6170.4660034.

23. **VENDOR:** Kurt Apthorpe, MBA, CNHA  
**DESCRIPTION:** Fiscal consulting services in the absence of the Deputy Administrator of Fiscal Services.  
**REQUESTED BY:** R. Henry, WPNH  
**TERM:** 10/1/12-11/2/12  
**COST:** NTE \$12,000.00 at \$90.00/per hour.  
**CA 17-597-1**  
**BUDGET LINE:** 27010304.2050.6004504.
24. **VENDOR:** Sole Bidder  
**DESCRIPTION:** Bid #2012-083; Reject sole bid for the maintenance and service of air-conditioning equipment; pricing was over budget; re-bid.  
**REQUESTED BY:** H. Miller, DPW  
**TERM:** N/A  
**COST:** N/A  
**CA 11-Misc.**  
**BUDGET LINE:** N/A
25. **VENDOR:** Sole Bidder  
**DESCRIPTION:** Bid #2012-082; Reject sole proposal for pharmacy consultant; Proposed rate was too high; will re-advertise.  
**REQUESTED BY:** R. Henry, WPNH  
**TERM:** N/A  
**COST:** N/A  
**CA 17-Misc.**  
**BUDGET LINE:** N/A

Donna Murray, Secretary  
Board of Acquisition and Contract

cc A. McLaughlin  
R. Murphy  
J. Baumgartner  
H. Miller